Implementing Machine Translation
Since 1990, the Localization Industry Standards Association has been helping companies enable global business. LISA is the premier not-for-profit organization in the world for individuals, businesses, associations, and standards organizations involved in language and language technology worldwide. LISA brings together IT manufacturers, translation and localization solutions providers, and internationalization professionals, as well as increasing numbers of vertical market corporations with an international business focus in finance, banking, manufacturing, health care, energy and communications.

Together, these entities help LISA establish best practice guidelines and language technology standards for enterprise globalization. LISA offers other services in the form of standards initiatives, Special Interest Groups, conferences and training programs which help companies implement efficient international business models to provide a return on investment for their Globalization, Internationalization, Localization, and Translation (GILT) efforts.

LISA partners and affiliate groups include the International Organization for Standardization (ISO Liaison Category A Members of TC 37 and TC 46), The World Bank, OASIS, IDEAlliance, AIIM, The Advisory Council (TAC), Fort-Ross, €TTEC, the Japan Technical Communicators Association, the Society of Automotive Engineers (SAE), the European Union, the Canadian Translation Bureau, TermNet, the American Translators Association (ATA), IWIPS, Fédération Internationale des Traducteurs (FIT), Termium, JETRO, the Institute of Translating and Interpreting (ITI), The Unicode Consortium, OpenI18N, and other professional and trade organizations.

LISA members and co-founders include some of the largest and best-known companies in the world, including Adobe, Avaya, Cisco Systems, CLS Communication, EMC, Hewlett Packard, IBM, Innodata Isogen, Fuji Xerox, Microsoft, Oracle, Nokia, Logitech, SAP, Siebel Systems, Standard Chartered Bank, FileNet, LionBridge Technologies, Lucent, Sun Microsystems, WH&P, PeopleSoft, Philips Medical Systems, Rockwell Automation, The RWS Group, Xerox Corporation and Canon Research, among others.

Why Do the Leading Corporations and Organizations Around the World Support LISA?
LISA has a proven track record of partnership with governments, non-governmental organizations (NGOs) and multinational corporations. LISA helps these bodies implement best practice and language technology standards, while providing them with access to the best independent information about what it takes to manage their multiple language content efficiently to communicate effectively across cultures. LISA has held more than 45 international forums and global strategies summits in Asia, Europe and North America, as well as workshops, executive roundtables, and other events tailored to meet the needs of specific groups or industry segments. LISA members and partners know that they can come to LISA as an unbiased information resource to learn about the cost factors, technologies and business trends that affect how they do business in an increasingly globalized and integrated world.

Why Do GILT Service Providers Support LISA?
LISA has provided an open forum for more than twelve years for GILT service providers to discuss the business and legal issues that affect them, and to learn from one another and from their customers. Like their clients, service providers understand that they need to stay current on technical standards and business developments in the GILT industry. They also know that they can rely on the largest archive of GILT-related information in the world, available to LISA members, including all (1) issues of the Globalization Insider (LISA’s content-packed newsletter, now in its 13th year of publication), (2) presentations and summaries from every major LISA event since 1997, and (3) research and survey reports that indicate where the GILT industry is today and where it is headed in the future.
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Introduction

Machine Translation (MT) is a powerful tool that is very widely used in government, in industry and by individual consumers. The core technology continues to evolve and improve, and innovative uses for MT are constantly appearing. Its use is so pervasive that, in the last few years, it has surpassed human translation: today, more words are translated per year using MT than are translated by human translators, and the demand continues to grow.

Although proposals for automated translation have existed since the Renaissance, modern MT’s roots began in the 1950s with a joint project between Georgetown University and IBM. Although initial optimism faded in the wake of a 1966 report by a U.S. Government commission that found MT to be too expensive, inaccurate and slow to warrant further funding, research and development continued in Europe, Russia and Japan until picking up again in the U.S. in the late 1970s. Skyrocketing globalization and the development of increasingly robust and powerful computers in the 1980s then paved the way for a resurgence in MT usage. MT is now a critical component for meeting the language demands of the 21st century, enabling applications that human translators cannot handle and enhancing their performance in other settings.

This Guide will provide you with a basis for understanding MT, its uses, its limitations and how to implement it to meet your own needs. It is divided into the following sections, each of which contains a series of questions and answers that will help you find relevant content and answers to the questions that need to be addressed when implementing MT:

- Understanding Machine Translation
- What Is Machine Translation Used For?
- Building a Business Case for Machine Translation
- Evaluating, Choosing and Customizing a Machine Translation System
- Using Machine Translation

Together, these subjects will help you understand what MT can do for you, and how to implement MT to meet your needs for multilingual content and communication. In addition to the sections listed above, this Guide also contains the following additional resources:

- An appendix that describes the various types of MT systems available today
- Case studies that show how various organizations have implemented MT to meet their needs
- A list of Additional Resources that will allow you to explore the issues raised in this guide in greater depth
Understanding Machine Translation

An understanding of what Machine Translation (MT) is—and what it is not—will help you choose how best to apply MT and how to avoid common problems. Ultimately, MT offers the potential for (1) substantial time and cost savings during the localization process and (2) the localization of materials that would otherwise be impractical and/or cost-prohibitive.

1. What is Machine Translation?
Machine translation is a method for translating something from one language to another automatically, without human intervention. Other technologies appear to do the same thing, but are really quite different.

NOTE: When discussing translation, we often refer to the source language (the language of the original text) and the target language (the language it will be translated into), or source sentences and target sentences, to distinguish between the languages.

Electronic bilingual dictionaries also offer several different translations for words or expressions automatically so, in that sense, they also provide an automatic translation. Unfortunately, they don't handle full sentences (except for a few fixed expressions), and they don't help you choose which translation is the appropriate one for a given situation. Experience shows that if they are used to translate running text, the word-for-word translations are unintelligible.

Translation Memory products also offer automatic translations for words, sentences or paragraphs, according to their similarity to a fixed number of sentences that the system already has stored in memory. Humans have to fill the system with sentences and their translations in the first place, so that when a sentence is matched, the translation will be readable. Translation Memory products are very useful for avoiding retranslation of the same sentence when it appears in different parts or different versions of the same document or in different documents. Unfortunately, people have a tendency to say the same things in different ways, and Translation Memory products generally do not deal well with varied input or with new sentences that have not been translated yet.

Machine translation systems automatically build a translation for any sentence and are not restricted to a fixed number of sentences stored in memory. MT does not provide word-for-word translations: it processes the sentence context to determine both word and sentence meanings. It is more flexible than translation memory products and much better at dealing with new input. However, because the knowledge of grammar and words in an MT system is more limited than that of a human translator, the system makes more mistakes than human translators, thus causing the output to be difficult to understand at times.
Table 1 summarizes the strengths and weaknesses of the options discussed above.

<table>
<thead>
<tr>
<th></th>
<th><strong>Strengths</strong></th>
<th><strong>Weaknesses</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Bilingual Dictionaries</strong></td>
<td>Easy to develop</td>
<td>Works with words, not sentences</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Limited to translations of words without regard to sentence context</td>
</tr>
<tr>
<td><strong>Translation Memory</strong></td>
<td>Recycles existing translations</td>
<td>Its ability to reuse translations depends on similarity to existing content—it cannot provide translations of new content</td>
</tr>
<tr>
<td></td>
<td>Translations provided from database usually require little or no modification</td>
<td></td>
</tr>
<tr>
<td><strong>Machine Translation</strong></td>
<td>Can be used on new sentences</td>
<td>More dependent on source text quality than other solutions</td>
</tr>
<tr>
<td></td>
<td>Extremely fast</td>
<td></td>
</tr>
</tbody>
</table>

Table 1. Comparison of the strengths and weaknesses of Bilingual Dictionaries, Translation Memories, and Machine Translation as translation solutions.

2. Who Uses MT?

Individual consumers use commercial off-the-shelf machine translation packages and web-based translation services for *gisting* (just to get an idea of what a foreign-language text is about) and for drafting their own texts in other languages. Each year in Japan, for example, millions of new computers are shipped with an MT system as part of the bundled software.

- **Government agencies** use MT for gathering information published in other languages.
- **Translation agencies** use MT to provide their translators with draft translations. They find that this increases terminological consistency and makes translation faster.
- **Web portals** use MT to offer on-the-fly translations of foreign-language web sites and messages.
- **Companies that deal with multilingual markets and workforces** use MT for corporate communication, user documentation, technical support and sales support in foreign-language markets.

3. Will MT Replace Human Translators?

No. MT systems are deployed either as tools to help human translators work more efficiently or as a “good-enough” solution in situations where human translators are not or cannot be used.
For example, in many settings where monolingual users have access to MT, they use it to choose texts to be sent for human translation. In this sense, machine translation often increases the demand for human translation.

In addition, on-demand translation supplied by MT is now creating the expectation and demand that content be available in all users’ languages, thus creating new opportunities for both human translators and machine translation to meet this demand. (Please refer to the following Case Studies for examples: *MT Meets Instant Messaging* (Transclick) on page 49 and *MT for Speech-to-Speech Translation* (STI) on page 60."

4. How Does MT Work?
Unlike bilingual dictionaries and translation memory products, MT systems use artificial intelligence to carry out very sophisticated analysis of the source sentences to build as good a translation as possible for each. Described below are two models that are currently in use.

*Transfer-Based MT*
One approach is to have linguists build grammar rules that the system uses to (1) analyze source language sentences, (2) map grammatical structures to target language grammar and (2) generate target language sentences. These grammar rules are time-consuming and expensive to develop and debug, and as a result, sentence patterns are usually not analyzed correctly when the rules have not yet been developed. The rules also access detailed information about the words in the system's dictionary. This dictionary information is also time-consuming to compile, so MT vendors often develop additional dictionaries on demand for their clients. Sentence structures and terminology that are missing from the system are key determinants of the quality of translation output.

This approach to MT is very knowledge-intensive, so a rule-based MT system for a new language can take up to two years to develop. Almost all commercial MT systems are of this type.

*Data-Driven MT*
Another approach is to compile a large number of example translations and then employ statistical methods to compute which pieces of each source sentence go with which pieces of each target sentence. Since the pieces can range from single words to expressions to whole sentences, the system builds the dictionary and translation correspondences automatically. Gathering the data and verifying that it provides good coverage of different sentence types is time-consuming, and a key determinant of the quality of the translation output.

This approach is very data-intensive, so this type of MT system may only take a few weeks to develop for a new language, assuming that the data is available. Presently, only a few commercial MT systems are of this type.
(For more details on how the two models work, please refer to Appendix I: How Machine Translation Works on page 42.)

5. What Types of Text and What Languages Can MT Translate?

By itself, MT can translate files that contain text in computer-readable format. Examples of such files are plain text files (or text typed into an MT application's user interface), HTML files, Microsoft Word files, etc. In general all files (except for plain text files) must be converted to plain text via a filter that separates text from presentational markup (such as bold, italics, fonts, etc.) that is not part of the text per se.

MT can translate speech or printed matter if it is first converted to an electronic format using other tools, such as optical character recognition or speech recognition. (For an example of such an integration, please see the Case Study, MT for Speech-to-Speech Translation (STI) on page 60.)

MT systems are expensive and difficult to develop, so only a handful of the world's languages have been implemented. The languages currently available are generally ones of particular economic or strategic importance. Lesser-known languages will likely not be available in commercial MT systems, although local academic projects may cover them.

Just as a human translator cannot handle any arbitrary combination of languages, MT systems can only be used for a specific set of languages. They are typically sold for specific language pairs, such as French → German or Russian ↔ English. (→ indicates that an MT system can translate from one language to another, but not the other way around, while ↔ indicates that translation can go either direction between the two languages. The example given here means that the MT system can translate from French into German, but not German into French, and from Russian into English and English into Russian.)

Building MT systems is expensive and difficult, so systems for only a few dozen of the world's languages have been implemented. The languages currently available are generally ones of particular economic or strategic importance. Lesser-known languages will likely not be available in commercial MT systems any time soon, although local academic projects may cover them.
What Is Machine Translation Used For?

Understanding what MT can be used for, and how it relates to other translation processes, will help you understand the problems that MT can solve and how different scenarios can impact MT use and deployment. Like any tool, MT performs best under those conditions for which it has been designed, so understanding those uses will aid in successful MT deployments.

MT applications can be divided into two broad categories: applications enhanced by MT and applications enabled by MT (and which would not exist without MT). In addition, understanding the differences between human and machine translation will help you select the appropriate type of translation for a given situation. Please refer to the Case Studies at the end of this Guide for specific examples of MT deployments.

1. What Applications Can MT Enhance?

MT can be used to decrease the cost and to increase the efficiency of human translation. It can assist translators with routine translations, thus allowing them to focus on documents or parts of documents that require their unique skills and expertise. This use of machine translation, sometimes along with other tools to help human translators, is often called Computer-Aided Translation.

MT is often used for dissemination of source language information. In this model, a source language document is translated into one or more target languages so that the source language information is available to readers of the target languages. This model most closely resembles a traditional localization process that uses human translators. MT in this case speeds up the localization process by providing a draft translation for human translators to edit, rather than create from scratch. It saves translators time in researching and checking terminology and improves the terminological consistency of the final text.

An example of this process is one in which a company uses MT to translate a service bulletin from English into German, French and Italian. In this model, translators are users of the MT system, but the information consumers do not interact with it.

As machine translation output improves, human translators can work faster. The most successful deployments of MT in computer-aided translation rely on systematic terminology management (so that the MT system has all of the terms that it needs), standardized authoring styles (to avoid grammatical structures that the MT system cannot process) and translation memory (to reuse for revised translations). (See Using MT on page 30 for more details.)
2. What Applications Can MT Enable?
MT enables new types of translation possible that would either not be possible for human translators, or which would be prohibitively time-consuming or expensive with human translators. These uses include the following:

**MT for Information**
MT is often used to gather information from foreign-language documents. In this case, MT is used to fulfill an individual or corporate need for information in situations where the content creators do not provide a translation. Two common applications include:

- **Gisting.** Use of MT to gather a rough idea of the information content of foreign-language texts is often referred to as *gisting*. In gisting, users do not expect a perfect translation. It is often used to locate information to decide whether or not to have a human translator provide a publication-quality translation. In terms of volume, MT gisting is the most common form of translation in the world today, with on-line services providing a translation volume far in excess of that provided by human translators.

- **Intelligence gathering.** Intelligence gathering (either by governments or by the private sector) is as a special kind of gisting with MT. One key difference is that intelligence gathering often adds more software between the MT system and the human user that searches machine-translated data for relevant information automatically. Due to the extremely high volume of information of potential interest, and the need to automatically process the data with little delay, intelligence gathering uses MT to help identify what information to focus on for further analysis.

**MT for Dissemination**
MT is also used to deliver information that is generated in one language to speakers of other languages. This is the case of traditional localization processes and computer-aided translation. MT enables other forms of high-volume translation that are particularly suitable for routine, recurrent publication.

MT can rapidly provide translations of new data or data presented in new combinations from databases or data feeds. Human translators cannot provide translation of content produced dynamically from databases in real time—even if delays for translation are acceptable, the cost to provide such translation using humans is prohibitive for high-volume scenarios. MT can handle such tasks very well since data structures of dynamic data are known in advance, and MT systems can be reliably “tuned” to the sentence structures that will be generated. (Please see the Case Study, *MT Fulfills High Volume Demand (ESTeam)*, on page 57.)

Data-driven information often has a short “shelf life” (i.e., its value decreases very rapidly) and is a prime candidate for MT because of the (comparatively) high turnaround time for human translation. Stock prices, weather, and other
financial information are good candidates for this application. A prime example of this is the Canadian government’s MÉTÉO system, which has provided automated translations of weather bulletins from English into French since 1977.

**MT for Communication**

E-mail and person-to-person communication applications such as chat, IM (instant messaging) and SMS (Short Message Service) require fast turnaround, high-volume capacity, bi-directional translation, and always-on capability. An MT server can reliably deliver rapid translation with minimal lag and no downtime, an especially important concern for globally deployed systems with users in multiple time zones.

Systems designed for rapid communication often are used to convey proprietary or confidential information. Security and privacy issues make the use of a secure translation server a compelling proposition when compared with human translators and the inherent security problems that can arise through introduction of third parties to a confidential communication.

Use of MT in interpersonal communication scenarios can deliver significant benefits to corporate users. It is estimated that competent non-native speakers of a language take between 25 and 50% longer to read a message in their second language than it does to read it in their native language, and writing messages may take 100–200% longer in their second language. If a user may reasonably be expected to spend 25% of his or her time reading or responding to email, MT offers a clear path to higher productivity. MT works well in these situations, can be incorporated into the communications infrastructure and is always available to users.

**Speech-to-Speech Applications**

When coupled with speech recognition and text-to-speech systems, MT can provide access to on-demand interpretation services in situations like hotel or hospital admissions, information kiosks, refugee camps, and other environments where it would be impossible or impractical to keep qualified interpreters on call. MT in such cases replaces human interpreters for routine communication, and allows them to focus on mission-critical tasks. (See the Case Study, *MT for Speech-to-Speech Translation (STI)*, on page 60.)

**NOTE:** For details on how one customer integrated MT to solve its communication breakdowns with the Chinese market and to increase its sales worldwide, please refer to the Case Study, *MT Meets Instant Messaging (Transclick)*, on page 49.
3. What Are the Similarities and Differences Between Human and Machine Translation?

Machine translation and human translation are very similar in many respects (see Table 2). Most translators translate source texts written in a second language, i.e., not their native language, so their knowledge of that language is often more limited than the knowledge of the authors, who are writing in their native languages. Authors, too, often try to write “interesting” or “accurate,” rather than “translatable,” prose. Translators also generally know much less about the domain or topic than the authors.

The difference between writer and “translator” is even greater for machine translation systems. This mismatch in knowledge makes both human and machine translation very sensitive to unknown vocabulary, ambiguous sentence structure and unusual style in the input texts. It is not uncommon for this mismatch to produce misinterpretations and incorrect translations. As a result, both human and machine translations undergo post-editing before publishing. It is important to note that MT systems are particularly sensitive to problems in source language text such as spelling and grammatical errors that humans may be able to more easily compensate for, although such issues affect human translators and can decrease their productivity substantially as well. This makes high-quality authoring especially critical for MT applications.

MT’s distinct advantages over human translators are speed, price, consistency, availability and scalability. Human translators have an advantage for texts that require an artistic touch, exceptional precision or complexity, or that deal with subjects that are not covered in MT dictionaries (but are familiar to the translator).

Table 2 summarizes the similarities and differences between MT systems and human translators.

<table>
<thead>
<tr>
<th></th>
<th>Machine Translation System</th>
<th>Human Translator</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Speed</strong></td>
<td>At about 4,800 pages per day, MT can easily produce hundreds of thousands of words per day. Real-time translation possible.</td>
<td>Limited to about 10 pages per day, depending on text type, complexity and domain. Real-time translation is possible only with interpreters.</td>
</tr>
<tr>
<td><strong>Accuracy</strong></td>
<td>Tuned systems working on limited domains are very good. Unfamiliar domains, vocabulary or writing styles will decrease accuracy.</td>
<td>Depends on the skill of the translator, but generally quite high. Unfamiliar domains, vocabulary or writing styles will decrease accuracy.</td>
</tr>
<tr>
<td><strong>Price</strong></td>
<td>Incremental cost per word below $0.01/word</td>
<td>Direct costs of $0.10–$0.30 per word depending on language</td>
</tr>
</tbody>
</table>
### Table 2. Comparison of the characteristics of Machine Translation systems and human translators.

<table>
<thead>
<tr>
<th></th>
<th>Machine Translation System</th>
<th>Human Translator</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Consistency</strong></td>
<td>Very good. MT systems are very consistent, even in their mistakes.</td>
<td>Can be very good with translation memory and terminology management tools.</td>
</tr>
<tr>
<td><strong>Repetitive Texts (e.g., data-driven)</strong></td>
<td>Highly suited to machine translation.</td>
<td>Generally not suitable for human translation due to tedium and fatigue potential.</td>
</tr>
<tr>
<td><strong>Scalability</strong></td>
<td>Can be rapidly scaled to accommodate surges in demand.</td>
<td>Scaling up requires additional translators, training and managers.</td>
</tr>
<tr>
<td><strong>Availability</strong></td>
<td>Always on</td>
<td>May not always be available.</td>
</tr>
<tr>
<td><strong>Quality</strong></td>
<td>Variable, but generally not as good as human translation. Editing focuses on errors of grammar and interpretation.</td>
<td>Variable, but generally very good. Editing usually focuses on errors of content and consistency, not on correction of grammar.</td>
</tr>
<tr>
<td><strong>Text Types</strong></td>
<td>Best suited to technical texts in focused subjects or domains, rather than general language, legal or literary texts.</td>
<td>Requires training for specific subject fields. Specialized translators can translate legal or literary texts.</td>
</tr>
</tbody>
</table>
Machine translation offers substantial cost and time savings over translation done entirely by humans. Building a business case for MT relies on an understanding of your needs, the suitability of various solutions to meet those needs and the costs associated with those options. It is important to consider not only the direct costs of buying software or services, but also indirect costs such as training, implementing process changes, technology integration, ongoing maintenance costs, etc. At the same time, the substantial indirect benefits that MT can offer will also play an important role in your business decision.

Experience has shown that the lower cost of MT is often a factor leading to increased investment in localization and all forms of translation. In many cases, MT implementation makes localization a much more cost-effective strategy for organizations looking for ways to increase sales without increasing internal spending.

1. **What Are the Direct Benefits That MT Can Deliver?**

MT’s direct cost benefits are generally realized in these areas:

1. **Reduced Translation Costs.** With sufficient translation volume, MT translation is much less expensive than human translation. The incremental cost per word translated by MT can be below $0.01/word, compared to $0.10–$0.30/word for human translation, depending on the languages involved so MT can offer significant savings over human-only translation, even when the cost of human translators to review or post-edit the MT output is added.

2. **Improved Delivery Times.** Delivery time for machine-generated translations is limited only by the time it takes to revise them. In many applications, revision is not critical, so delivery is immediate.

   To take one example, an on-demand translation service in a 24-hour environment requires a minimum of three human translators per language pair to cover all shifts. However, this may not cover peak demand, and the service will be overstaffed for much of the time when demand is low. Unless translated information has exceptional value, it is hard to justify this kind of service with human translators. MT provides a viable alternative that scales up easily to cover peak demand and that requires little overhead when demand is low.

   In business applications where time-critical information is needed, waiting for human translators may substantially decrease the value of the to-be-translated information, or even render it worthless. Moreover, rapid translation by humans is a premium service that is often two to three times as expensive as general human translation. MT offers a much faster, lower-cost alternative.

3. **Availability.** MT systems have the advantage of being *always on*, meaning that requests can be processed as they are received. Users do not need to
hold up projects while waiting for human translators to turn critical components around.

4. **Consistency.** MT systems generally use terminology more consistently than human translators, who need additional training, tools and revision to ensure terminological consistency.

5. **Throughput.** For large translation projects such as multinational contract bidding, the administrative overhead of (1) locating translators, (2) distributing jobs, (3) collecting, collating and checking translations and (4) reviewing for terminological consistency, makes the process more complex, slower and more risk-prone—often to a point where the project is no longer even viable, much less cost-effective. MT scales much more easily and makes large-scale projects much simpler and more cost-effective to execute.

MT’s direct benefits can be very compelling, offering multilingual content at a fraction of the cost it would take to provide it through other means, particularly as the size and complexity of translation projects increase. With MT, the cost of delivering multilingual content decreases, so demand for content rises, allowing organizations to increase the total content available, while leveraging limited resources.

2. **What Are the Indirect Benefits That MT Can Deliver?**

In addition to direct savings in translation costs and improved delivery times, MT can deliver significant secondary cost savings. Because MT is an enabler to greater translation volume, it makes it possible to provide greater volumes of localized content. Greater availability of localized material can deliver the following benefits:

- **Reduced Support Costs.** By increasing the amount of information available to international end-users, MT helps increase self-service customer support. This reduces the number of service calls that arise when users cannot answer questions on their own. A single support call will often cost an organization US $30 or more in employee time and infrastructure, so reductions in the number of support calls can greatly increase profitability. Greater levels of localization enabled through MT can thus have a direct impact on the profitability of international product sales.

- **Improved Documentation.** Implementing MT is often an occasion to review existing documentation and to re-evaluate style guides and terminology use in order to make the documentation more consistent, more readable and thus more translatable. Besides the obvious bonus of enabling higher-quality documentation, this process usually ends up eliminating repetitive and unnecessary portions of the documentation—with direct reductions in the total cost of translation.
• **Faster Time to Market.** By shortening delivery time for localized documentation, time to market can be greatly reduced. This can be crucial in a first-to-market situation and is often important for gaining market share.

• **Increased Product/Brand Loyalty.** Most companies do not maintain support staff fluent in all potential customer languages, so provision of self-help material can help promote customer loyalty and retention. If customers are unable to use products due to language barriers, they will express high levels of dissatisfaction and will be unlikely to buy or recommend those products. MT services can eliminate many problems, and when problems do arise, MT can be a facilitator for person-to-person communication with support staff who do not know the customer’s language, but who nonetheless can assist the customer. MT can thus directly affect repeat sales in international markets.

### 3. What Are the Direct Costs of MT?

The most obvious cost associated with MT is the cost of software and/or services. MT systems can be sold as a shrink-wrapped product (typical for personal-use systems), or as software installed and maintained on one or more servers at the client’s site. They are generally sold by language pair (either unidirectional or bi-directional), and may be priced per user or CPU, or by number of servers. Some MT solutions providers also have hosted solutions that are sold on variable pricing plans. Implementation costs and ROI (return on investment) are discussed in more detail below.

**NOTE:** See John Hutchins’ *Compendium of Translation Software*, [http://www.eamt.org/compendium.html](http://www.eamt.org/compendium.html), for a list of MT solution providers and their products.

MT providers may offer a number of different options for service, and selection of an appropriate model depends on knowledge of your translation volume and needs, both now and in the future. When you talk to potential technology providers, you need to know how much translation you are likely to require over the course of a typical contract period and which languages the process will need to support. A model that assumes a translation volume of 1,000,000 words/year into two languages may not be the same as one for a translation process that handles 10,000,000 words/year into sixteen languages.

Enterprise MT systems may also involve a one-time installation fee that covers the vendor’s cost in setting up the system for a specific client and making sure that it works in that client’s environment. In addition to the cost of purchasing a license or installation, maintenance must be considered. Maintenance contracts typically run about 15% of the cost of a new system per year, and will usually include all updates, as well as technical support.
After the initial investment, there will be a cost associated with customizing the system for the client’s specific needs. Customization of the system deals with the following items:

- **Dictionary Development.** MT systems come standard with a basic dictionary for the language pairs covered, but this basic dictionary will not reflect company- or industry-specific terminology that is critical to quality translation. Investing in such terminology greatly increases the value of an MT system and can help improve accuracy and usability of translated text.

  Because MT systems need to know not only what term to use, but also certain grammatical and morphological information about the term, dictionary development and maintenance may require the expertise of trained linguists. When evaluating systems, you should find out how much dictionary development is included in the initial customization package and what tools are available for on-going dictionary maintenance and development. Terminology extraction and glossary import tools are particularly important for post-sale improvements to the dictionaries.

- **Additional Features.** MT systems can be configured in different ways, and additional features beyond the standard configuration will require more investment. For example, your installation may require an additional component to interface with an Exchange mail server. Custom file filters (for dealing with different document types), and interfaces with additional linguistic tools and/or content management systems may also represent additional costs. For example, if a systematic link between translation memory and MT is desired, an interface can be developed to enable the MT tools to access the latest translation memory data and/or vice-versa.

In most cases, you will be asked to supply a collection of sample texts and translations, first during the pre-sales phase and then for customization. It is extremely important to take this seriously. Evaluation of system performance is impossible without first adapting the MT system to your specific texts. The bigger the collection of sample texts, the better: a bigger collection makes it easier to customize the MT system with representative data. If no such collection is readily available (for example, in a translation memory file), there will be cost and time associated with developing it. However, this investment will allow you to avoid the mistake of deploying a system that will not meet your needs.

In addition, operational costs to consider include (1) training users, post-editors and IT employees, (2) post-editing or reviewing text (generally higher than for reviewing human-translated text), (3) IT maintenance and (4) any on-going dictionary development.

### 4. What Are the Indirect Costs of MT?

Successful deployment of MT requires a well-defined documentation workflow. In the past, ill-informed managers often tried to replace translators through
overlaying MT on an unstructured documentation process. The disastrous results of these poorly planned efforts gave MT an ill-deserved bad reputation.

The most crucial factor for successful deployment of MT is usually high-quality source documentation. Therefore, improving the source documentation and structuring the content management workflow can be seen as indirect costs of MT when an MT deployment is the trigger for reassessing them. Unfortunately, technical documentation is generally not as clear and simple as it should be. In many organizations, this means that effective deployment of MT will entail additional costs associated with retraining authors and deploying tools for terminology management and style checking. The upside is that these efforts will produce an excellent ROI, regardless of whether MT is involved or not.

This is not only a requirement for MT. As previously explained, human translators are usually non-native speakers whose command of the source language and of the subject matter is often much more limited than the author's. This mismatch between the author’s knowledge and the translator’s knowledge makes translation slower, more error-prone and more expensive, because translators have difficulty understanding the original documents and make more mistakes. The same is also true for the mismatch between the author’s knowledge and the end user’s knowledge: more difficult or confusing documentation leads to escalating support costs, no matter what the language.

Fortunately, the same investment required to make source documentation easier to read for end-users and easier to translate, also makes it easier to read and understand for end users, i.e., (1) the consistent use of terminology, (2) a limited range of simple sentence structures, (3) the careful use of pronouns, etc. Terminology management plays an important role here. When authors keep track of the terminology they use and stick to terminological norms, source documentation is more consistent. Moreover, providing the terminology database to the translators is a big help, saving them many hours of research and giving them a much clearer idea of the author’s intentions. Similarly, corporate style guides and style checking tools enable authors to stick to a clear, simple style that can be easily understood by end-users and translators alike. The issues here are more complex, however, and a good consultant’s efforts will pay for themselves many times over.

**NOTE:** Please refer to the Additional Resources section on page 38 for more information on terminology management and controlled authoring.

5. What Are the Costs of Human and Machine Translation at Various Translation Volumes?

It is difficult to provide a precise answer to this question because the answer depends on many factors. However, the costs of human translators tend to rise lin-
early with increases in volume. In general, doubling translation volume with human translators will result in approximately doubled translation costs. At $.10 per word, 100,000 words will cost $10,000 and 200,000 words will cost $20,000.

**NOTE:** The situation is different with revised or previously translated texts, which can be dealt with very effectively using translation memory systems. We are focusing here on the volume of new text for translation.

In contrast to human translation, MT systems run at an approximately fixed cost, independently of volume. After a fixed initial investment for customizing and installing the MT system, there are few operating costs, so in general, the total cost of ownership per word decreases as more and more words are translated. **Table 3** shows a detailed scenario in which 1,000,000 words of documentation are translated into five languages. There are MT-specific costs associated with initial deployment of the MT system (license, customization for five languages), for maintenance (annual fee to the MT vendor and for IT staff to maintain the server) and revision (which is usually included in the standard price for human translation). These costs are still less than the cost of human translation, and upkeep of the MT system in subsequent years proves to be far less than continuing to translate without it.

<table>
<thead>
<tr>
<th></th>
<th>Human Translation, 5 Languages (low rate)</th>
<th>Human Translation, 5 Languages (high rate)</th>
<th>MT, 5 Languages (first year)</th>
<th>MT, 5 Languages (subsequent years)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Server License</td>
<td>$63,000</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Customization</td>
<td>$75,000</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Annual Fee</td>
<td></td>
<td>$9,450</td>
<td>$9,450</td>
<td></td>
</tr>
<tr>
<td>Maintenance: 10% of 1 Webmaster</td>
<td></td>
<td>$7,000</td>
<td>$7,000</td>
<td></td>
</tr>
<tr>
<td>5 In-House Localization Managers</td>
<td>$250,000</td>
<td>$250,000</td>
<td>$250,000</td>
<td>$250,000</td>
</tr>
<tr>
<td>Translation Price (per word)</td>
<td>$0.10</td>
<td>$0.30</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Translation Cost (1,000,000 words)</td>
<td>$500,000</td>
<td>$1,500,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revision (500 words per hour)</td>
<td></td>
<td></td>
<td>$100,000</td>
<td>$100,000</td>
</tr>
<tr>
<td>Delivery Time (person-days)</td>
<td>400</td>
<td>400</td>
<td>250</td>
<td>250</td>
</tr>
<tr>
<td><strong>Total Cost</strong></td>
<td><strong>$750,000</strong></td>
<td><strong>$1,750,000</strong></td>
<td><strong>$504,450</strong></td>
<td><strong>$366,450</strong></td>
</tr>
</tbody>
</table>

**Table 3.** Cost breakdown for translation of 1,000,000 words of documentation into five languages. Figures for human translation are $.10 and $.30 per
word to cover the usual range of prices. The figures for machine translation show the initial investment during the first year and subsequent yearly costs. There is no additional translation cost for MT beyond deploying and maintaining the system, but there is an additional cost for revision or post-editing (assumed here to proceed at only two pages per hour on average). All prices are in USD.

Figures 1 and 2 illustrate the same conditions more generally. Human translation costs rise sharply as a function of the volume of translation, while machine translation costs rise much more slowly.

To summarize, human translators will be cheaper than machine translation at low translation volumes since MT systems have a fixed cost for implementation. As soon as human translation costs exceed the cost of installing an MT system, however, MT can be considered a cost-saving technology, taking into account all of the factors discussed above. In the five-language scenario used here, MT will not generally deliver positive ROI in the first year for translation volumes below roughly 200,000 words per year. However, in subsequent years or as volumes increase above this threshold, MT can deliver significant cost savings. The precise value of this break-even point will vary according to the different parameters in Table 3. For example, if the source documents and/or the dictionary customization are better than average, then revision will go faster and the break-even point will be reached with smaller document sets. Finally, the payback period is the time it takes to install and customize the MT system plus the time needed to produce and revise 200,000 new words for translation, i.e.,

![Figure 1. Costs of MT and human translation, as a function of translation volume. (Note that this example assumes one localization manager at $50,000 per year.) All prices are in USD.](image-url)
less than a year in this scenario. When average costs are considered over multiple years (Table 4), MT’s price advantages become even clearer.

![Graph showing price per word of MT and human translation as a function of translation volume](image)

**Figure 2.** Price per word of MT and human translation, as a function of translation volume, corresponding to Figure 1 (assuming one localization manager). All prices are in USD.

<table>
<thead>
<tr>
<th>Year</th>
<th>Human (low rate)</th>
<th>Human (high rate)</th>
<th>MT</th>
<th>Avg. cost/year</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>$750,000</td>
<td>$1,750,000</td>
<td>$604,450</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>$1,500,000</td>
<td>$3,500,001</td>
<td>$1,070,900</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>$2,250,000</td>
<td>$5,250,001</td>
<td>$1,537,350</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>$3,000,000</td>
<td>$7,000,001</td>
<td>$2,003,800</td>
<td></td>
</tr>
</tbody>
</table>

**Table 4.** Cumulative cost of translating 1,000,000 words per year into five languages, over four years, with each year calculated as in Table 1. The first scenario (low rate) assumes a translation rate of $.10 per word. The second (high rate) assumes a translation rate of $.30 per word. The last column shows the average cost per year for the four-year period.
Evaluating, Choosing and Customizing a Machine Translation System

Selecting a Machine Translation system can be compared to selecting a complex industrial tool, such as a robot assembler. Such devices will not be truly effective outside of their proper setting and workflow. For example, a robotic arm will not function properly without a hydraulic system, and evaluating it without that critical component in place will provide no indication as to how it will function with it. MT systems are very similar in this regard, and should be thought of as industrial tools that must be customized to meet particular needs and deployed as such.

1. What Are the Guidelines for Evaluating MT Output?
Unfortunately, there are no standardized measures of translation quality or rating systems for human translators or MT systems. Moreover, evaluation is very subjective and variable: end users, translators, and MT developers will make very different assessments of translations of the same document. Speakers of different languages, too, have differing levels of tolerance for errors in translation: in general, the less they need translation (because they know the source language), the less tolerant they are of errors in translation (see Business Users Speak Out on the Value of Pure Machine Translation at http://www.roi-learning.com/dvm/pubs/articles/tatc-24/). So, if we ask three people about the quality of translation output, we are likely to receive four or more opinions!

Asking which MT system is better than another simply does not lead to useful results. A better approach is to identify which systems meet your needs in terms of languages, document formats, etc. (see On what basis should I choose an MT system? on page 23). Then evaluate how much work will be required to adapt the candidate MT systems and your own documents and workflow processes to implement the best solution. That means commercial users cannot evaluate an MT system “out of the box” or on a web site—they have to run a trial installation with some customization.

2. What Are Common Sources of Error in Translation?
Both human translators and MT systems inevitably make errors. One practical way to think about translation quality is in terms of the source of errors and how they can be avoided. Experience shows that it is much more cost-effective to prevent errors, rather than to fix them after the fact.

As discussed previously, source documents are written by humans with wildly different knowledge of different topics and of the languages they use. For example, in the case of product documentation, the authors are usually highly trained experts with extensive knowledge of the products in question and the language in which they are writing. They are hired because of that knowledge. Translators, on the other hand, usually know much less about the products and
the author's native language (which is frequently the translator's second or third language). Similarly, the product knowledge of MT systems is limited to the product-specific vocabulary in their dictionaries, while their knowledge of the author's native language is limited to what the system developers had time and funding to implement. The end users of the product documentation also have less knowledge of the product (by definition) and less knowledge of the author's language, since they are the ones who require the translation in the first place.

These mismatches, or disparities in knowledge and expectations, are the root causes of many translation problems, although the translation phase receives most of the blame. Of course, there are additional errors introduced by forgetful authors, confused translators and incomplete MT systems, but the key is clearly to synchronize the authoring and translation phases.

Errors in translation output, then, are symptomatic of problems that exist throughout the entire content management process. MT systems are simply more sensitive to these issues so these problems become more obvious when MT is deployed.

3. What Can I Expect From MT Output?
You should expect MT output to be a surprising mix of perfect translations, good translations with a strange choice of word here and there, funny mistakes and garbled sentences. The proportion can change quite a bit from one text to another, depending on how well the text matches the MT system's current capabilities. Some translators can compensate for unclear writing and unusual topics, but MT systems can actually make unclear writing look worse. Clear, simple input, on the other hand, most often leads to clear, simple translations.

Tables 5 and 6 provide two examples to show the effects of writing style on translation output. (Translations by Word Magic Software's ESI system.)

In the first (Spanish) sentence (labeled Original) in Table 5, there was a typing error: está was typed without the accent. The sentence is also very long and complex. The translation (Original Translation) is difficult to understand. In the revised original, the accent was added, and the original was split into two sentences. The second translation is very good. We can still see that su/his was too unclear for the MT system (and probably for many humans, too) to render correctly (it can mean his/her/its). In addition, the wrong sense for direcciones (it can mean addresses or directions) was chosen. Generally, however, the translation is very readable.
In the second sample, below, *MT* is translated as *Montana*. This is correct, but inappropriate for the specific topic of computers. Again the original sentence is long. When the abbreviation is spelled out and the sentence split in two, the translation is much better.

**Table 5.** Examples of Spanish → English MT output, before and after revision of the source sentences.

<table>
<thead>
<tr>
<th>Source</th>
<th>Translation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Una computadora <em>esta</em> formada por dos componentes estructurales con el mismo nivel de importancia: el equipo físico (hardware) y los programas con los que funciona (software), <strong>lo cual</strong> significa que su grande avance debe considerarse en esas dos direcciones</td>
<td>A computer <em>this</em> formed by two structural components with the same level of importance: The hardware (hardware) and the programs that it works with (software), <strong>that which signifies with that his</strong> grand advance must be considered in those two <strong>addresses</strong>.</td>
</tr>
<tr>
<td>Una computadora <em>está</em> formada por dos componentes estructurales con el mismo nivel de importancia: el equipo físico (hardware) y los programas con los que funciona (software). <strong>Por lo tanto</strong>, su grande avance debe considerarse en esas dos direcciones</td>
<td>A computer is composed of two structural components with the same level of importance: The hardware (hardware) and the programs that it works with (software). Therefore, <strong>his</strong> grand advance must be considered in those two <strong>addresses</strong>.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Source</th>
<th>Translation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Similarly, MT systems have knowledge of the same products that is limited to any vocabulary in their dictionaries and knowledge of the author’s native language that is limited to what the system developers had time and funding to implement</td>
<td>De modo semejante, los sistemas de <em>Montana</em> tienen conocimiento de los mismos productos que es limitado a cualquier vocabulario en sus diccionarios y el conocimiento de lengua materna del autor que es limitado a lo que los desarrolladores de sistema tuvieron el tiempo y <strong>financiar</strong> para implementar.</td>
</tr>
<tr>
<td>Similarly, machine translation systems have knowledge of the same products which is limited to the vocabulary in their dictionaries. They have knowledge of the author’s native language as well, but it is limited to what the system developers had time and money to implement.</td>
<td>De modo semejante, los sistemas de traducción por máquina tienen conocimiento de los mismos productos que es limitado al vocabulario en sus diccionarios. Tienen conocimiento de lengua materna del autor bien, pero es limitado a lo que los desarrolladores de sistema tuvieron tiempo y dinero para implementar.</td>
</tr>
</tbody>
</table>

**Table 6.** Examples of English → Spanish MT output, before and after revision of the source sentences.
These examples are provided to show that clear, simple writing leads to good (if somewhat imperfect) translations.

4. Is Evaluation Different for Different Applications?
Yes. Evaluation of a candidate MT system varies according to whether it is possible to control or revise the source documents that are being translated.

For translation of chat, email, web pages and other applications in which there is no control over the source documents, all improvements in quality depend on improvements to the MT system. Most enterprise-grade MT systems have similar linguistic performance for these applications, so evaluation will be based on the availability of language pairs, price and ease of integration.

For translation of technical documentation, product information, etc.—applications in which the production of source documents can be altered—the improvements in quality depend on both improvements to the MT system and enhancements to the authoring process. In this case, the emphasis in evaluation will be on (1) the effectiveness of the dictionary customization tools (terminology extraction, glossary import, etc.), (2) the level of detail in the style guide produced by the MT vendor, (3) the size of existing domain-specific dictionaries and (4) the amount of customization available from the vendor at a particular price.

5. On What Basis Should I Choose an MT System?
If you are a single user who will spend no time adapting the system, you can evaluate an MT system by selecting a text at random and running it through the system. You will not get a good idea of what the system can and cannot do, but it really doesn't matter for your limited needs. You just have to decide whether the rough translation is good enough for occasional use. The casual user sacrifices quality for convenience.

For most enterprise applications, however, MT systems are component technologies that have to be integrated with company-specific workflow processes to be evaluated effectively. The translation quality of a system on the web or right out-of-the-box is completely irrelevant for a corporate user. MT systems cannot be effectively evaluated “out-of-the-box” because they are tools used to build solutions, not solutions in and of themselves. MT systems are part of a process, and evaluating them outside the context of the entire process will not provide an accurate assessment of their capabilities or usefulness.

When examining an MT system, evaluate the following characteristics:
Author’s Use vs. Machine’s Knowledge of the Source Language
A basic notion in many discussions of MT evaluation is coverage: how much of the vocabulary and grammar of a language does the system cover? In other words, does it cover 60% of English grammar? 40% of Japanese vocabulary? etc. In practice, this is not a useful way of stating the problem, for the simple reason that there is no master list of what vocabulary and grammar make up English or Japanese or any other language. There simply is no absolute standard against which to measure. There may be millions of terms and hundreds of thousands of sentence patterns, but no one knows what this master list should be.

The key practical notion here is not coverage but overlap: how similar (in grammar and vocabulary) are the texts that will be translated and the capabilities of the MT system? How much do they overlap?

An MT system may cover 250,000 terms and 100,000 sentence patterns, but this is of little immediate use if the vocabulary and grammar structures in the texts to be translated differ from those implemented in the MT system. Authors know much more of their language than an MT system, but MT systems also cover a very wide range of phenomena. At issue is to make them coincide—in other words, to increase the overlap.

There are two ways to increase this kind of overlap and to make MT work more effectively: (1) improve the MT system, and (2) adapt the authors’ writing style to produce more translatable output. Adapting an MT system to a user’s needs is called tuning or customization, and it plays a key role in making MT work effectively. (See How can I customize MT to meet my needs? on page 27.)

Language Support and Direction
Most commercial systems cover common European languages as a minimum, and may also cover Japanese. Ensure that all directions that you need are available. For example, a system may support Arabic → English, but not English → Arabic. If you require both directions, then this particular system will not support your needs.

In addition, MT systems may not support translation between all languages represented in the system. For example, a system may support English ↔ German and English ↔ Arabic but not Arabic ↔ German. Chain translation (e.g., translating between German and Arabic via an intermediate English translation) may be considered if you have needs for language pairs that are not directly supported by a system. Chain translation, however, is usually only a stopgap measure since its quality is not as good as a direct translation between two languages (e.g., Arabic ↔ German).

During evaluation, you should consider not only present language needs, but also future needs. Since building new language pairs for most MT systems is
expensive and time-consuming, make sure that the system will support any languages that you may require in the near-term future.


Document Format Support

MT systems must be able to extract text from files in order to translate it. For any format except plain text, extraction of text requires filters that separate text from other file components and deliver it to the MT engine for translation and then reinsert it in a translated copy of the source file. Filters for proprietary formats can be very expensive to develop and must be constantly updated as file formats change with new releases and updates to source applications. Make sure that candidate MT systems support your document format requirements.

There are two levels of file format support:

- **Direct Support.** MT tools may directly support a file format (possibly through a plug-in filter) and be able to work with it natively. In this case, native files can be submitted directly to the MT engine for translation.

- **Indirect Support.** Just because an MT tool does not have a filter for a particular file format does not necessarily mean that it cannot support that format. Very often files can export text in a number of common file formats (such as RTF, plain text, or HTML) that MT tools do support. If conversion to and from one of these intermediate formats can be automated, MT systems will be able to deal with content in formats that are not directly supported.

If MT is integrated with other translation tools, it is often possible to leverage file format support in other translation tools to allow MT to access otherwise unavailable file formats. For example, if an MT tool does not support Quark XPress files, but a supported translation memory tool does, it may be possible to use the translation memory tool to provide a bridge into and out of the Quark XPress files.

Indirect support requires appropriate process development (and possibly programming of simple tools) and is thus not cost-free, but can provide an effective route to support file formats that cannot be directly accessed.

Dictionary Size

MT systems are critically dependent on the completeness of their dictionaries. Unlike a human translator, an MT system cannot simply consult a large paper dictionary to supply a translation for an unknown term. Significant numbers of unknown words can render MT output unreadable since the MT system must contain a considerable amount of information about words and their grammatical function to provide a correct translation. Human translators can
often deduce the function of an unknown word or term from context, but MT systems have a much harder time with unknown terms, and are thus much more sensitive to dictionary problems. Building MT dictionaries is sometimes a simple matter of adding pairs of words to a dictionary; in other cases, additional information about verb type, gender, or other grammatical information must be added as well.

MT vendors will often supply multiple dictionaries with their tools: a general language dictionary and one or more subject matter dictionaries. The size of the general language dictionary must be sufficient to cover common words in the source and target languages, but the subject matter dictionary will be the most critical component for quality translation within a specific subject field. Subject field dictionaries are generally available for common subject fields, but it is important to evaluate how comprehensive these dictionaries are for specific purposes and to look at the scope of their language coverage. While lack of subject field dictionaries may not prevent the use of MT, it will add to the cost of deployment and the time required before the system is ready for use.

Standards for MT Data Exchange

MT systems often need to communicate with other systems in integrated workflow processes, and exchange standards facilitate this integration. For example, in environments with mixed human and machine translation, it is important that both types of translation show terminological consistency. A company may also support multiple MT engines to achieve needed language coverage, thus making dictionary integration vital. In such situations MT systems need to support a standard such as OLIF (Open Lexicon Interchange Format – http://www.olif.net), for the exchange of MT lexicon information. Human-oriented terminology systems should support a standard such as TBX (TermBase eXchange – http://www.lisa.org/tbx/), which can be used to integrate OLIF data with human-oriented terminology data. If the MT implementation includes integration with a translation memory system, then TMX (Translation Memory eXchange – http://www.lisa.org/tmx/) should be supported to provide a bridge for moving translated segments between the two tools.

Dictionary Tools

As your documentation needs evolve, your translation needs also change. New features and new products mean you will be using new terminology. As you use a machine translation system, you will identify better translations and additional terms for use. Maintaining and improving MT dictionaries is generally more convenient and more cost-effective when done in-house. Therefore, choose an MT provider that can supply tools that make it easy to review, edit, and add entries to your dictionaries. It is also very important to have a tool for importing whole glossaries rather than entering terms one at a time. The optimal situation is to have interoperability between the terminology management tools and the MT dictionary using the standards listed above.
6. How Can I Customize MT to Meet My Needs?

MT systems can be customized directly in two primary ways:

- editing and/or adding grammatical rules (done by the system vendor)
- customizing the dictionary (done by both the vendor and the client)

Adapting Grammatical Rules

Most MT systems use rules to parse sentences for translation. If an MT system’s grammatical rules do not contain a structure that appears in documentation, or if it misinterprets a structure, the system will most likely provide an incorrect translation. If such constructions occur frequently and are essential to the texts being translated, then the rules can be altered to correctly interpret the grammatical structures, either through the addition of new rules, or through alteration of existing rules. This work must be done by expert linguists on the vendor’s team.

Customizing the Dictionary

Most MT vendors will provide dictionary customization services for the initial installation phase. For most users of MT systems it is much more practical to take charge of on-going customization of the system’s dictionary, in order to make improvements and additions as required by new documents.

Like human translators, MT systems are dependent on correct terminology for proper translation. Unlike human translators, however, MT systems cannot consult reference sources to identify unfamiliar terms, so it is important that MT dictionaries contain terms needed for the texts the systems will translate before translation begins.

As explained above, most MT systems ship with a basic dictionary that covers essential general language. They may also ship with subject field dictionaries that address the terminology of specific fields and that improve translation for texts in these fields. Beyond any generic subject field dictionaries, individual companies also need to add their company-specific terminology (such as product/brand names and product-specific terms). The addition of correct company- and domain-specific terminology to MT dictionaries is perhaps the single most critical task in implementing an MT system for a particular company.


The content management process can be adapted to make the use of MT more effective, by focusing on the input to the MT system, i.e., the source documents. The goal is to minimize the mismatch between the vocabulary and sentence structures that the MT system can deal with and those that the authors actually use. See the examples in Tables 5 and 6 above.
**Terminology Management**

Part of this adaptation process has already been addressed during customization of the MT system: the vocabulary that the authors use is included in the MT system. If an effective terminology management system is in place, it is quite simple to customize the MT system with it. To the extent that authors use only this standard terminology, MT will provide good results. However, authors do not always stick to terminological standards and the standard terminology may be out-of-date or incomplete. These issues emphasize the need for effective terminology gathering, documentation and storage as well as tools for monitoring how the terminology is used in practice (“controlled language” or “style checking” tools).

Synonyms also require attention. For example, if a document uses phrases such as “when the engine is switched on” and “when the engine is powered on” to mean the same thing, translators will not know if they should translate them the same way or differently in the target language. In most cases, human translators spend extra time to translate them differently, so as not to destroy any possible meaning difference. Depending on dictionary entries, MT also translates them differently. Although the inconsistency appears to be a translation problem in both cases, it in fact indicates a problem in the source materials.

Terminology management processes, then, help minimize the mismatch in vocabulary between authors and the MT system. As an additional benefit, this increase in terminological consistency increases readability for the end users and makes the documents easier for human translators, as well.

**NOTE:** Please refer to the Additional Resources section on page 38 for more links to information on terminology management.

**Sentence Structure**

Professional authors know a lot about their language and use what they know to make documents more interesting. One way they do this is by using a wide variety of sentence structures. One structure that affects both human translators and MT in English is the use of long strings of modifiers, such as “left-hand manual brake cable retract/release lever.” It is very difficult for human translators (reading in a second language) to understand and then to figure out how to render such complex structures in the target language. These sorts of phrases also lack the linguistic cues MT systems require to translate them accurately. Another simple rule of thumb is to limit sentence length to twenty words. Both humans and MT systems can analyze longer sentences, but as sentences grow longer, the number of misunderstandings and errors increases significantly.

These are just two examples to show how writing clear and simple source-language materials to improve MT quality will also help human translators and end users. The most important rule when writing for translation is the same
one used to maximize readability—“KISS” (*keep it short and simple*). Keeping sentences short helps make sure that they use simple sentence structures that can be accurately parsed by MT systems and humans, too.

Writing to specific standards is sometimes called *controlled (language) authoring*. Style checkers are also available to provide authors and managers with detailed feedback on how well specific sentences and documents conform to a company's style guide or writing standards. (Please refer to Additional Resources on page 38 for more information on controlled authoring.)
Machine translation has been used in a variety of contexts, from translating helicopter manuals in Vietnam to translating the weather in Canada and translating letters to Grandma on the web. Where once MT systems only ran on mainframe computers, they now work comfortably on most laptops, and several companies are working to put MT systems on PDAs (personal digital assistants).

We started off this Guide by grouping uses of MT into situations where it is not possible or practical for humans to translate (“MT-enabled applications”) and situations where it is used to increase translators’ productivity (“MT-enhanced applications” or “Computer-assisted Translation”).

This chapter provides an overview of how MT systems are deployed, while the Case Studies provide specific examples of how it can be customized or adapted for specific uses. The overall theme is that MT is a component technology that can be mixed and matched with other technologies to provide solutions in a wide range of settings.

1. How Is MT Used in MT-Enabled Applications?

It is simply not possible to have humans translate email, chat, telephone messages or news feeds: the volume is so large that a veritable army of translators would be needed 24/7. Trying to provide human translation for refugee workers, soldiers, government offices, healthcare and transportation facilities is likewise undermined by the limited availability of human and financial resources. Providing weather reports and directions in multiple languages is an application that is simply too tedious for humans. MT also appears in a wide range of applications, integrated with other technologies.

**Integrating With Email, Chat, SMS**

Electronic messaging systems for email, chat, and SMS (Short Message Service) route digital documents from server to server. In many installations, they are also routed through an MT server that accepts the messages, translates them according to the recipient’s preferences and sends them on to their destinations with the translations. The additional delay of a few seconds is more than made up for by the ease of reading the messages in your own language.

The technology is well understood, so integrating MT with electronic messaging is already available. The Case Study, *MT Meets Instant Messaging* on page 49 describes how Transclick implemented multilingual wireless messaging using MT. This kind of system can be effective in offering multilingual support or customer relations with monolingual staff.
Integrating With Automatic Speech Recognition
Speech recognition and dictation software has improved over the last few years to the point where it is possible to obtain very good results by speaking a little more slowly and clearly than usual. These systems “translate” speech into a textual form that can be used as input for machine translation.

The challenge is that when speech recognition systems misrecognize something, machine translation systems cannot correct it before translation, as humans do so easily and automatically. The errors from speech recognition disrupt the translation process, so the translated output is not always understandable. The situation is the same with optical character recognition (OCR) input.

Although the performance of both speech recognition and machine translation systems improves with each passing year, other technologies are still needed to make the integration more practical. The Case Study, MT for Speech-to-Speech Translation (STT) on page 60 explores one strategy: giving the user the ability to monitor and correct both speech recognition and translation when accuracy of the message is important.

Integrating With Text-to-Speech Systems
Text-to-Speech (TTS) software “reads” a text aloud, and it is a simple matter to route the output of an MT system to TTS. Many home machine translation systems already come with TTS as an option. Even when the output does not flow as smoothly as human speech, the pronunciation is clear and understandable.

Applications of MT and TTS in information kiosks for transportation centers or hospital waiting rooms can effectively reduce the burden on human support personnel to answer repetitive questions.

Integrating With Databases and Data Feeds
Simple sentence templates and sophisticated natural language generation systems can take values from a database or data feed and present them as whole sentences. An MT system can take these automatically generated sentences and provide the same information in a range of languages within seconds.

Financial and weather information that already exist as data feeds can be offered to additional, foreign-language markets quickly and inexpensively. Similarly, a system for monitoring foreign-language websites can present machine-generated translations to help analysts decide which items may be important enough for human translation.

Integrating With Translation Memory Systems
Although translation memory systems were developed for use by human translators, they can also be integrated with machine translation to provide hands-off “interleaved” translations on the fly. In this case, some of the translated sentences are taken from translation memory (when the match is close enough)
while the others are generated with MT. This mix yields better readability than machine translation alone, with the same advantages over manual translation of reduced cost and increased speed. To find out how ESTeam integrated MT and translation memory to cover 110 language directions for one of their global clients, please see the Case Study, *Machine Translation Fulfills High Volume Demand (ESTeam)*, on page 57.

2. How Is MT Used in MT-Enhanced Applications (Computer-Assisted Translation)?

The volume and associated cost and time of translation in many enterprise settings are often high enough to justify deployment of MT along with other technologies. At about 200,000 words of new text per year for five languages (see Table 3 on page 17 in *Building a Business Case for Machine Translation*), MT becomes cost-effective. With larger volumes, MT becomes essential to making human translation more effective. MT delivers the best results when integrated into a workflow process with other tools. The steps below describe a workflow that is common to many successful deployments of MT and associated technologies.

**Workflow**

*Workflow* refers to a plan for multi-step processes that (1) specifies who does what with which tools at each step of the way, and (2) defines the required input and output for each step. As processes become more complex, an explicit workflow becomes increasingly important.

Multilingual content management is one complex process that benefits greatly from a planned workflow that covers authoring, revision, translation, formatting, testing etc.—all carried out by multiple groups in different locations. A range of software tools has emerged to improve planning, communication and process consistency, called Enterprise Information Portals (see eWeek’s special report at [http://www.eweek.com/category2/0,1738,1372236,00.asp](http://www.eweek.com/category2/0,1738,1372236,00.asp), *Content Management, Document Management, or Translation Workflow Systems*.

These tools are extremely effective for managers who have to monitor several projects over the course of multiple processing steps in different locations. These systems can even be programmed to automate handoff and to schedule routine tasks with rules like, “After a document is checked in by Jeff, submit it for machine translation with these settings, and send the result to Jasmina or to Consuelo if Jasmina is too busy.” Transactions are time-stamped, and the system can send out alerts when a given step is taking too long or request progress reports at given intervals. An ad hoc project group can be defined for components of a product being documented so that translators and testers can communicate with authors and programmers to avoid errors and misunder-
standings. Catching and fixing errors during production is much less expensive than finding errors during testing or after publication.

One of the most important benefits of these workflow systems is that they foster planning and communication, so that once things are set up, documentation quality increases and costs, completion times and headaches decrease. Several vendors already offer workflow systems specifically designed for managing translation projects (please refer to Additional Resources for a partial list of workflow products).

**Authoring**

The point of having documentation is to add value to the users’ experience by making their use of products easier and more effective. Readability plays a key role in this, both for the readers of the source documentation and for the translators who have to understand it well to make it easy to read in the target languages.

“Soft” authoring technologies such as style guides, training and glossaries often lead to documentation that is more readable. “Hard” technologies such as distributed terminology management tools and style checking software give authors instant feedback about how well their writing conforms to the norms and standards being implemented (please refer to Additional Resources on page 38 for more information on these technologies).

“Single sourcing” refers to the use of XML (rather than proprietary formats such as rtf, pdf, etc.) to structure and package authored content to make it easier to reuse the same content in different documents published through different channels. Annotations, revisions and translations can be added as additional fields to make the content a “living” document. Additional tools can easily apply different style sheets to format the same content for different kinds of publications. (See the Resource Cooperative at http://www.innodata-isogen.com/resources for more information.)

The importance of well-structured, readable source documentation cannot be understated. Wordy, hard-to-read documentation costs more to write, to revise, to translate and to publish. It also generates more costs for support as users phone and email to ask for clarification.

**Translation Memory as a Filter**

Translation memory systems are very effective tools for updating translations of revised material. They automatically identify sentences that have already been translated and verified so that this work does not have to be repeated. In this sense, they filter out the sentences that have already been translated and draw the translator’s attention only to the sentences that have to be revised or translated from scratch.
This often means that 80% to 90% of the original text does not have to be retranslated, with a very large savings in time and expense. Standardized authoring plays a role here, as well. As terminology becomes more consistent and sentences are shorter and easier to read, the filtering effect of translation memory shows clear improvements and further reductions in translation costs are possible.

The leading vendors of translation memory systems and tools are TRADOS (http://www.trados.com), SDL (http://www sdl.com), Star (http://www star-group.net), MultiCorpora (http://www multicorpora.ca) and Atril (http://www atril.com).

**MT for Draft Translations**

After a translation memory system has filtered out the sentences that have already been finished, any revised or new material is identified for translation. This is where MT makes its contribution to the computer-aided translation process. MT provides human translators with draft translations to work from, rather than requiring them to start from scratch. Some of the machine-generated translations are perfect, others need revision and a small proportion is not very useful.

This is the key point with using machine translation: even if the MT system provides correct or partially correct translations only 50% of the time, that is 50% less work, less time and less expense with human translation. Many critics of MT think that because it cannot substitute for the human translator, it is of no use at all. That is like saying that because bicycles and automobiles cannot substitute for humans, they are useless. Like any other power tool, MT is engineered to certain specifications so it has significant, built-in limitations, but within those limitations, it is very effective.

The most significant limitation of MT is dealing with source documentation that is “out of bounds” — documentation that uses sentence patterns and terminology that the MT system does not know how to process. Similarly, if you drive your car in deep sand, snow, mud or water it will not perform nearly as well as if you drive it on the highway.

As discussed in *Evaluating, Choosing and Customizing a Machine Translation System*, there are two ways two deal with these limitations: (1) standardizing terminology and writing style on the one hand, and (2) dictionary and grammatical “tuning” of the MT system on the other. As the mismatch between the authors’ style and the system’s knowledge is reduced, the proportion of high-quality or perfect translations increases dramatically.

**Post-Editing or Linguistic QA**

Post-editing is important both for human and for machine-generated translations. This phase of processing compensates for the limitations of the translation process, no matter how it is carried out.
In the case of human translation, translators sometimes misunderstand the source document, select a non-standard translation for a given term or unwittingly use synonyms when the same term is needed. The authors’ knowledge of the topic and the source language is often very different than the translator’s knowledge, and this mismatch leads to errors that have to be fixed in QA. If the translator is not very skilled or very experienced, post-editing his or her work can be extremely time-consuming.

In the case of machine translation, the situation is essentially the same: because the authors’ knowledge of the source language (vocabulary and sentence structure) is much greater than the knowledge in the MT system, the mismatch leads to errors that have to be fixed in QA. If the MT system has not been customized or tuned to the authors’ writing style and terminology, post-editing the output can also be extremely time-consuming.

The need for post-editing often comes up in criticisms of MT. However, if excessive post-editing is necessary for a given deployment of MT, it is a sure sign that the installation was poorly planned and/or executed. Similarly, if excessive post-editing is necessary for a human translator, it is a sure sign that the hiring manager was ineffective and the wrong translator was selected.

**NOTE:** Please refer to [http://www.geocities.com/mtpostediting/](http://www.geocities.com/mtpostediting/) for more information on post-editing of MT output and to [Additional Resources](#) on page 38 for linguistic QA tools/guides.

**Translation Memory as Storage for Reuse**

After translation of new or revised material has been finalized, a key step is to make sure that the newly translated material is stored in the translation memory system. This creates a virtual cycle in that, each time a translation is created or polished, the filtering function of translation memory improves, and the improved translations are reused throughout the document. Translations and revisions do not have to be redone, and on-going improvements to the translation memory database increase overall quality of the translated documents.

A similar effect of storage-for-reuse is created by storing translations together with the source sentence in an XML-based single-sourcing system. The same translation can be used anywhere the source content is deployed for reuse.

One limitation of many implementations of this XML approach, however, is that the translations are linked only to one content unit (e.g., a procedure) and are reused only when that whole content unit is reused. Translation memory systems and more sophisticated XML implementations (see [http://www.xml-intl.com](http://www.xml-intl.com)) reuse translations more efficiently because the units of reuse are smaller: any time a given sentence is reused (in what ever content unit or document), the translation for that sentence can be located and reused.
Publication
The main driving factor behind the single-sourcing approach to content management is to avoid incompatibilities between different proprietary tools throughout the content management process, and the formatting bottleneck at publication. If documents are authored in multiple formats and then published in other multiple formats, then all of the cross-format conversion, revision and correction becomes a time-consuming, costly nightmare. Add to this localization and encoding differences for different languages and multilingual publication starts to seem impossible.

Single-sourcing effectively does away with these problems by standardizing the authoring format throughout the entire process. Generating multiple delivery formats from a single source simplifies publication greatly. (Please refer to the Resource Cooperative at http://www.innodata-isogen.com/resources for more information.)

Usability Testing
Post-editing and Linguistic Quality Assurance (QA) check for accuracy, readability and completeness of the translations. In some cases, an additional step of usability testing is done, to double-check that the translated version is an effective guide to using the product. The advantage of this process is that end users have much-improved documentation and an enhanced experience with the product.

The disadvantage is that any errors found at this late stage are as much as 20 times more expensive and time-consuming to fix than errors caught during the authoring stage (please refer to http://www.iai.uni-sb.de/docs/lrec98.pdf). All too frequently, the errors reflect information missing and/or changed from the source documentation. This means that additional effort and expense will be spent on those parts of the text, as each of the content management steps cited above is repeated.

This, once again, emphasizes the importance of high-quality source documentation and an automated localization process that will make quick updates not only possible, but also inexpensive.

Technical Support
Once the documentation is published and reaches the end user, any difficulties or inaccuracies in the documentation turn into user frustration and dissatisfaction and/or requests for technical support. With estimated costs of USD 30 per telephone support incident and USD 10 per email support incident, moving to self-service support with abundant, high-quality source documentation and accurate translation will provide excellent return on investment.
Next Steps
MT plays a key role in effective multilingual content management. This guide provides only an overview of what you need to know to improve your content management processes.

Now it is time to move on:

- determine your expectations for machine translation
- explore the information in Additional Resources,
- review the Case Studies,
- research what different companies can offer for your specific situation,
- download a copy of the LISA Global Content Management Guide (http://www.lisa.org/interact/gcms.html),
- consider hiring a consultant to guide you through the improvements required for your content management process.
Additional Resources

Associations

International Association of Machine Translation

European Association of Machine Translation:
    http://www.eamt.org

Association of Machine Translation in the Americas:
    http://www.amtaweb.org

Asian-Pacific Association for Machine Translation:
    http://www.aamt.info

LISA (Localization Industry Standards Organization):
    http://www.lisa.org/

ATA (American Translators’ Association):
    http://www.atanet.org/

STC (Society for Technical Communication):
    http://www.stc.org/

IABC (International Association for Business Communication)
    http://www.iabc.com/

Online Resources

*Compendium of Translation Software*, compiled by John Hutchins
    http://www.eamt.org/compendium.html

    http://www.essex.ac.uk/linguistics/clmt/MTBook/

Publications about the history and state of the art of machine translation:
    http://ourworld.compuserve.com/homepages/WJHutchins/

Archive of publications about machine translation:
    http://www.mt-archive.info/

Publications about post-editing machine translation output:
    http://www.geocities.com/mtpostediting/

Bowne Global Position Papers:
    http://www.bowneglobal.com/english/exp_pp.htm
    (see Internationalization, Terminology, Controlled English, and To Build or To Buy?)

CLS White Papers:
    (Testing Prompt: The Development of a Rapid Post-Editing Service)

ESTeam White Papers:

Lionbridge Knowledge Center White Papers:
    http://www.lionbridge.com/kc/default.asp
    (Under Content Globalization: When to automate translation processes –
    http://www.lionbridge.com/kc/gp_intro.asp?kb=sap&wp=when_auto
    Under Customer Support: When to use MT –

MultiCorpora White Papers:
    http://www.multicorpora.com/whitepapers_e.html
SDL White Papers:
http://www sdl.com/localization-information/white-papers-articles.htm

Systran White Papers:
http://www.systransoft.com/company/technology/whitepapers.html

Systran Case Studies:
http://www.systransoft.com/company/technology/casestudies.html

EUROPA listing of speeches and articles relating to translation technology:
http://europa.eu.int/comm/translation/reading/articles/tools_and_workflow_en.htm

The KANT Project:
http://www.lti.cs.cmu.edu/Research/Kant/

On-Line Conference Proceedings
MT Summit IX, New Orleans, USA, September 2003:
http://www.amtaweb.org/summit/MTSummit/papers.html

Controlled language translation, Dublin, May 2003:
http://www.ctts.dcu.ie/presentations.html

MT Summit VIII, Santiago de Compostela, Spain, September 2001:
http://www.eamt.org/summitVIII/papers.html

Articles from the Globalization Insider

NOTE: The following articles are available to LISA members.

The Business Case for MT: The Breakthrough Is for Real
(Jaap van der Meer, Cross Language N.V.)
http://www.lisa.org/archive_domain/newsletters/2003/2.6/vandermeer.html

The Benefits of Maturity: SYSTRAN Prioritizes Source Content Engineering and Knowing your Customers (Interview with Pierre-Yves Foucou)

Making Money with Machine Translation: Every Cash Cow Starts Out as a Calf!
(Monika Röthlisberger, CLS Communication)

Presentations from LISA Forums

NOTE: The following presentations are available via the LISA’s members domain to LISA General Assembly members. A listing with links is available at http://www.lisa.org/products/bestPractice/MTlisting.html

Putting Machine Translation to Work: Language Translation at Cisco
Peter Jaeger, Cisco Systems (San Francisco, 2004)

A Term Extraction and Glossary Embedding System
Naoyuki Tokuda & Pingkui Hou, Sunflare Co. Ltd (San Francisco, 2004)

Terminology for Machine Translation
Single-Source Publishing
Bärbel Strothmann-Schmitt, Software AG (Heidelberg, 2002)

Controlling Controlled Language
Melanie Wells, SAP AG, & Dr. Andrew Bredenkamp, acrolinx GmbH
(Heidelberg, 2004)

MT Developers and Users Discuss Industry Applications, Investments, Outlook and ROI
(Heidelberg, 2002) includes the following presentations:
• Pricing a Machine Translation Service, Monika Röthlisberger, CLS Corporate Language Services AG
• Translation Technology in Multilingual Help Desk Applications, Dr. Adriane Rinsche, The Language Technology Centre Ltd.
• LOGOS MT Portal Applications, Dr. Frank Beckmann, GlobalWare

Language Resource Management for Enterprise Communications: The ROI
Kara Warburton, IBM (Washington D.C., 2002)

Standards
OLIF (Open Lexicon Interchange Format)
http://www.olif.net

SALT (Standards-based Access service to multilingual Lexicons and Terminologies)
http://www.ttt.org/salt/

TBX (TermBase eXchange)
http://www.lisa.org/tbx/

TMX (Translation Memory eXchange)
http://www.lisa.org/tmx/

Surveys
Terminology Management Comparative Study

LISA/OSCAR Translation Memory Survey

LISA/OSCAR Global Content Creation Report

Summary Report on the Results of the LISA Terminology Survey
http://www.lisa.org/2001/termsurveyresults.html

Technical Publications
LISA Best Practice Guide: QA - The Client Perspective
http://www.lisa.org/archive_domain/newsletters/2004/2.1/BPG.html

Globalization Insider:
http://www.localization.org

LISA Global Content Management Guide:
http://www.lisa.org/interact/gcms.html

Machine Translation:
http://www.ccl.umist.ac.uk/staff/harold/MTjnl/

Multilingual Computing
http://www.multilingual.com/
Computational Linguistics
http://mitpress.mit.edu/catalog/item/default.asp?type=4&tid=10

Journal of Natural Language Engineering
http://uk.cambridge.org/journals/nle

Tools

Controlled Language / Style-Checking Tools
Resource Cooperative:
http://www.innodata-isogen.com/resources
Multidoc/CLAT:
http://www.iai.uni-sb.de/docs/clatfactsheet.pdf
Acrocheck:
http://www.acrolinx.de/acrocheckOverview_en.html
Boeing Simplified English Checker:
http://www.boeing.com/phantom/sechecker/
Maxit:
http://www.smartny.com/maxit.htm

Linguistic QA Tools
LISA QA Model:
http://www.lisa.org/products/qamodel.html

Translation workflow systems
SDL Workflow:
http://www sdl.com/products home/enterprise systems/sdlworkflow.htm
Trados TeamWorks:
Star Translation Workflow Server:
http://www.star-group.net/eng/software/sprachtech/tws.html
Language Technology Centre Communicator:
http://www.langtech.co.uk/eng/communicator/index.asp
Appendix I. Types of MT Systems

There are various types of machine translation systems, and they work in different ways. All MT systems, however, rely on a computer program that takes source text and converts it to a target text in some manner. This is a simple introduction to the most common approaches to MT. For more information, see *Machine Translation: An Introductory Guide*, an online book by Doug Arnold, et al.: [http://www.essex.ac.uk/linguistics/clmt/MTBook/](http://www.essex.ac.uk/linguistics/clmt/MTBook/).

The European Association for Machine Translation publishes a *Compendium of Translation Software*, compiled by John Hutchins, which is available at [http://www.eamt.org/compendium.html](http://www.eamt.org/compendium.html). The Compendium contains system characteristics and contact information for a wide array of translation software vendors.

Current approaches to MT include the following:

**Simple Dictionary-based MT**
The simplest form of MT is based on *lexical transfer*, or word-for-word (dictionary style) translation. In this model, words are simply translated as they occur. For example, if the Hungarian sentence *Azt a nagy piros kocsit láttam* were input and translated into English, the MT system would output something like *That the large red car saw I*, a literal word-for-word rendering of the Hungarian sentence.

This sort of simple translation has its uses, since an English speaker would certainly be able to figure out that the original sentence has something to do with seeing a large red car. However, in the case of more complex sentences, simple lexical transfer can be difficult to understand and unclear, unless the reader already has some understanding of the source language and is using the MT system to understand words he or she may not know.

A key problem is that without any linguistic analysis, it is difficult for this kind of system to distinguish between different meanings of a word in order to select an appropriate meaning based on the other words in the sentence.

Some small-scale MT systems might be of this type, but few commercial products fit easily into this category today.

**Transfer-based MT**
The great majority of today’s commercial MT systems, both for consumers and for enterprises, consists of *transfer-based systems*, also called “rule-based” systems. Transfer-based MT has been in development since the 1950s.
These systems start with dictionary lookup and parsing (grammatical analysis) of the original, source language sentence. A system that parses text will break sentences into component parts, assigning a grammatical role (such as subject, predicate or object) to each word in the sentence. Parsing produces better results than simple lexical transfer because it makes better use of sentence context and can provide translations that follow the grammar of the target language.

After the sentence has been parsed, a series of transfer rules are used to reorder words and otherwise alter the structure of the incoming sentence to produce a translation that is grammatically correct for the target language. Finally, a generation stage produces inflections, contractions, etc. for the target language words. Transfer-based systems are designed for specific language pairs, so new sets of rules must be created for each language pair and each direction of translation.

A system using parsing and transfer rules for the Hungarian example cited above would produce something equivalent to *I saw that large red car.*

**Interlingual MT Systems**

Transfer-based systems are built and optimized for specific pairs of languages. As transfer systems became more complex, adding a new language became more and more difficult. For example, in a system designed for seven languages, a separate transfer system would have to be built for each of the 42 possible language combinations of those languages (six for each language in the system).

To solve this problem, many developers have worked with an interlingual approach in which the meaning of the original sentence is expressed in a common notation (an “interlingua”) that can be used to generate sentences in any other language. Interlinguas are similar to the recent XML-based standards for representing information, which can be processed with different programming languages on different kinds of hardware. For example, someone can build an XML document or database with Java, while another person can extract data from the same XML document using Perl or C. XML, then, is a kind of interlingua for data.

In this approach, techniques from transfer-based MT are used to “translate” sentences into the interlingua and back. The technical challenge is to make the interlingual version of the sentence reliable and detailed enough for accurate translation, and this has proved difficult to do for a wide range of sentences.

For this kind of system, each language needs only two components for translation to and from any number of other languages: an analyzer that builds an interlingual notation for an incoming sentence and a generator that produces sentences for any interlingual notations. A Japanese system, for example, can
produce interlingual notation for a document, which can then be sent to a Russian or Italian system for generation in that language.

There are no commercially available interlingual MT systems, but they continue to attract the interest of a growing number of researchers.

**Data-driven MT**

Attention has recently turned to the possibility of producing MT systems that do not make direct use of explicit parsing or transfer rules, but which rely on examples of previously translated text drawn from massive databases. This approach offers the potential of much faster development of an MT system and can take advantage of the large translation memory databases that many organizations have built up.

Statistical machine translation (SMT) and Example-based machine translation (EBMT) are two different approaches to data-driven MT. They both use complex statistical methods to produce new translations based on sample translations that are available. These systems analyze a large number of original sentence/translated sentence pairs to discover which words or expressions in one language are most highly correlated with words or expressions in the other. Oversimplifying, the system basically builds the bilingual dictionary and the transfer rules automatically. When a new sentence appears for translation, the system uses the correlations found in the samples to propose the translated version that is most likely to be correct. Generally, the more sample translations that are available, the better the results.

Commercial systems using this approach have only recently become available. They can start delivering translations quickly without the need for lengthy development and testing of transfer rules and lexicons. They also provide the potential for reuse of translation memory data in new ways, further increasing the value of that technology.

**Hybrid Systems**

Current research work is focusing on combining the strengths and weaknesses of different approaches to machine translation to produce better results. Examples include systems that use rule-based analysis and generation connected by data-driven transfer rules, or statistical systems that blur the distinctions between example-based and standard statistical approaches.

The greatest challenge in developing any of these systems is that people tend to write in a wide variety of ways, even when discussing the same topic. The vast range of terms and sentence structures that people use makes it more difficult to prepare systems to analyze them. This is one reason why standardized
approaches to authoring, with clear style guides and common terminology, continue to play an important role in the effective deployment of MT.

A close look at research into machine translation shows that very high quality systems are within reach, but developing them for freely variable texts requires more funding than is available today.
Case Studies
CASE STUDY: MT Meets Instant Messaging (Transclick)

The following case study discusses the integration of MT and Instant Messaging (IM) technology to facilitate interpersonal business communications and increased international sales.

João Gonçalves, Head of International Marketing for Aços Unidos in Belo Horizonte, Brazil, had a problem. Gonçalves speaks thousands of words of fluent Brazilian Portuguese, about 800 words of English and about 10 words of Chinese. His firm had experienced a leap in sales to China in recent years. However, as sales grew exponentially, misunderstandings seemed to grow even faster. Mistakes were often made in purchase orders. Miscommunications occasionally resulted in delayed shipments, and even orders lost to competitors. Finally, Gonçalves wanted to sell a higher value-added titanium alloy to the Chinese, but he found it difficult to convey the merits of his proprietary product to the Chinese purchasing manager in broken English.

Aços Unidos employed several human translators to translate legal documents and contracts into Chinese from English and from Portuguese into English. However, these efforts were time-consuming and very expensive. The Chinese translator charged at least USD 50 per page and took two days to turn around five pages by fax or email. It was simply not practical for day-to-day communications or real-time collaboration, which was now economically feasible thanks to the Internet.

Then, through a contact at the World Trade Center of São Paulo, Gonçalves heard about a new software product called TrIM. He tried out a free demo on a trial basis with his principal Chinese customer, Zhong Guo Jian Zhu (ZGJZ). The results were instant and gratifying.

TrIM allowed for essentially instantaneous multilingual communication (up to 5,000 words a minute) between the two companies from one computer to another over the internet, or between corporate enterprise collaboration portals. Whereas before, low- and mid-level employees communicated with great difficulty in broken English (the common language), now each person could type in his/her native tongue (Portuguese to Chinese and the reverse). While the translations were not perfect, they were quite understandable. Any questions were usually resolved by a simple request for rephrasing. As they practiced, the communication improved. They learned to avoid slang, idiomatic expressions, spelling errors and dependent clauses that can lead to mistranslations.

This is important because the way sentences and phrases are constructed in a language in one context may convey an entirely different meaning from the meaning of the words taken individually in another context. For example, cool can mean a low temperature or very interesting. Bit can mean 8 bits to a byte of data in computer science, a horse's bit in a bridle in an equestrian setting, a drilling bit in petroleum engineering, or a little bit of food in terms of quantity. Selecting the right dictionary or subject domain will eliminate false connotations and improve translation quality as a result. Machine translation works best when one uses it for a specialized subject domain where there is a consistent need for the same terminology and phrases. That is true for most vertical market business enterprises.
What Is TrIM?

TrIM stands for Translated Instant Messenger from Transclick, which connects machine (computerized) translation engines to instant messaging servers available from a web-based, Java client downloadable to any computer. Machine translation uses pattern recognition algorithms (artificial intelligence software) in which grammar and syntax are already built into the software for each language pair, quickly translating text from one language into another, using online dictionaries (similar to a grammar checker and a spell checker). Since this is a very complex task, machine translation often produces results that are not perfect. However, they are often intelligible enough to be useful and even acceptable for collaboration over the internet. Publishable quality translation of text may be too expensive and slow by comparison for everyday use and not practical for real-time collaboration, thus opening the way for machine translation to fill the need.

TrIM has been proven in trials with NATO, where it is currently in use at 200 locations in Iraq for Arabic. Transclick has integrated a number of best-of-breed language pairs so that Transclick now offers sixteen languages. Accuracy levels vary, but typically average from 80% to 90% for noun accuracy. With the aid of drop-down specialized dictionaries, accuracy levels can approach 95% or higher. This can often exceed the accuracy of a human translator, especially if the latter is not experienced with a specific domain.

Transclick has also developed web-based enterprise collaboration tools in Java that access its networked translation servers in Boston (USA) to create a scalable and modular real-time text and messaging translation web service. It is the only company to offer wireless, real-time translation with instant messaging, email and customizable dictionaries.

How Aços Unidos Adapted TrIM

After a suitable period using the free demo, both Aços Unidos and ZGJZ were hooked. The charge was only USD 35 per seat (user) per month, based on a minimum of ten seats. Aços Unidos could easily put the other seats to use with other clients in the Far East and the United States, as well as with its overseas coal suppliers. It could utilize any of the fifteen languages at any time of the night or day. Best of all, its cost per word was infinitesimal based on its heavy usage.

Aços Unidos decided to print all of its pre-purchase orders in both Portuguese and English with TrIM, with only the final draft to be reviewed in English. In addition, all sales materials were translated into the customer’s language from English and then reviewed by a native speaker. Much time and expense were thus eliminated.

However, the greatest use for TrIM by far was in day-to-day communications between the marketing, shipping and logistics people at Aços Unidos and their counterparts in China and other overseas markets. Misunderstandings that had plagued relationships before were quickly ironed out. People learned to use clear words like solved instead of idiomatic expressions such as ironed out, and caused problems in relationships for plagued relationships, which resulted in much better quality.
Integrating Quality
The President of Açôs Unidos was very impressed with the results. However, he was concerned that there might be a mistranslation on a big order that might result in a damaged commercial relationship. Gonçalves explained to him that the quality of the TrIM translation was continuously improving, and that this was being done in several ways. First, as previously mentioned, the individuals using the service were learning how to avoid misunderstandings by not using slang, dependent clauses, etc. Second, each user occasionally incorporated special words in a TrIM dictionary at USD 3 per word. Finally, ZGJZ decided to pay for the use of a specialized Chinese/English industrial materials digital dictionary that was supplied by Transclick.

Transclick, itself, was contributing to this continual improvement in quality by employing a best-of-breed assortment of the machine translation engines available for each language pair, instead of sourcing all machine translation engines from just one vendor. It was also licensing the latest generation of example-based statistical machine translation engines and training them on large corpora of linguistic data in the subject domain required by each client, as well as customizing dictionaries for the older generation machine translation engines.

Integrating TrIM With Other Linguistic Tools
The Head of Corporate Communications at Açôs Unidos met with Gonçalves and several support staff to determine the best way to integrate TrIM with other linguistic tools such as human translation. They identified a number of issues such as speed, accuracy, cost and availability. They decided to use TrIM on everything except final versions of contracts, published articles, sales documents and final quotes (which were always done in English anyway). They also decided to conduct in-house seminars on how to use TrIM. These seminars dealt with such issues as avoiding ambiguity and idiomatic expressions in language, correcting spelling errors before translating, the use of simple declarative sentences, as well as when it might be advisable to request the inclusion of new technical words and phrases in the specialized dictionaries. NOTE: Translation memory tools (for re-using human quality translation), including real-time terminology servers, can also be integrated for larger terminology databases.

Adjusting the Work Flow to Incorporate TrIM
When Gonçalves proposed using TrIM to the Head of Operations, he first encountered some resistance. The latter wondered if his organization would have to issue special purchase orders in addition to its regular purchase orders. Gonçalves solved the problem by suggesting that Operations continue to use its regular purchase orders and simply add the printout of the SMS TrIM conversation, which was translated into Brazilian Portuguese and saved in archival digital memory. The Purchase Order, which was always issued in English, would then be verified and checked against this Portuguese SMS text by the official translator from the Sales Department. The Acquisitions Department also instituted similar procedures for using TrIM when dealing with overseas suppliers.
Difficulties Faced and How They Were Overcome

The integration of TrIM at Açös Unidos proceeded fairly smoothly, so only a few difficulties were encountered. One issue, alluded to above, was the question of who would pay for the link (or seat) when a customer, such as ZGJZ, adopted the service. That was fairly easy to deal with. Since Açös Unidos was the supplier, it would continue to pay for its link with ZGJZ. Should there be any discontinuity in service (so far, there has not been), then ZGJZ would pick up the slack.

Another issue that arose was the change in responsibilities for the in-house translators at Açös Unidos. It soon became clear that there would continue to be enough work for the translators. Final drafts of official documents and contracts still required review by human translators, although TrIM proved to be of great assistance for the preliminary drafts. The translators also reviewed the SMS TrIM texts that were annexed to the English language Purchase Orders.

Indeed, Açös Unidos found that, for the most part, TrIM was allowing it to perform translation that simply had not been done before. Thus, its translation costs did not decline nor did they significantly increase. Rather, the benefits turned out to be increased sales and more value-added sales. Costs were also significantly reduced since mistakes on both purchase and sales orders were greatly reduced or even eliminated entirely. This resulted in a return on investment (ROI) in excess of 1,000% over one year on real-time translation costs of about $350 per month for 10 licenses.

And with Transclick planning to launch a wireless version of TrIM in the near future over Vivo, the largest wireless carrier in Brazil, wireless real-time translation of email and text messaging over a mobile Smart Phone will be enabled. This will open up many more possibilities for users like Açös Unidos.

Please visit the Transclick web site at http://www.transclick.com for more information.
CASE STUDY: Machine Translation Makes Money (CLS Corporate Language Services)

The following case study describes how CLS Corporate Language Services developed MT into a service that is now available to approximately 70,000 customers worldwide through UBS AG, one of the largest financial institutions in the world.

CLS Corporate Language Services AG offers its machine translation solution as part of UBS AG's intranet services. The system can be accessed from the company's intranet through an easy-to-use, web-based interface. Both text fragments and entire documents in a variety of formats can be processed. The system translates from and to several languages:

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The MT component (licensed from COMPRENDIUM) has been augmented with extensive subject dictionaries related to banking/finance and telecommunications. The dictionaries are maintained and continuously improved by a dedicated team that provides both linguistic and IT support. The CLS offering is supplemented by pre- and post-editing services, as well as human translation. The service is currently available to approximately 70,000 users worldwide.

Customer surveys, which are carried out on a regular basis, have shown that our customers are using MT for the following purposes:

- comprehension of texts (documents, e-mails, internal communication) written in a language unknown to the user
- translation of texts that will be post-edited by the user
- single word translations / dictionary lookups

Before the introduction of MT, the need for multilingual documentation was being addressed through human translation services since no high-speed and/or low-cost solution was available. Customers are now experiencing significant savings through decreases in (1) the time spent on creating text and (2) the expenditures required for human translation services.

As the system was implemented as a browser-based HTML application, installations on the customer's desktops are not required. Similarly, maintenance is exclusively server-based. No changes are required for the client's workflow. Access to the system is provided by means of a URL that is accessible via the UBS Tools menu.
The system is also indirectly integrated with further tools provided by CLS:

- a **terminology database** (term bank) for German, English, French and Spanish (partial) which contains up to 50,000 banking/finance terms per language, together with their translations, definitions and associations. This term bank is also accessible through the UBS intranet.
- a **translation memory** containing all human translations previously created by CLS for UBS.

Both the contents of the term bank and the translation memory are incorporated into the machine translation system. By using in-house terminology and translation resources in conjunction with machine translation, CLS ensures that corporate wording and terminology standards are met at all levels.

Quality is critical insofar as the added value over free internet-based MT solutions must be obvious at all times. In contrast to free MT solutions, the system must provide (1) a large vocabulary in the customer’s field of specialization (e.g., banking/finance, along with IT), and a continuous coverage and updating of corporate names and company-specific terminology.

Overall quality is ensured through the following measures:

- **logging and coding of the unknown words** that occur most frequently; by doing so the vocabulary is continuously adapted to emerging needs
- **translation analyses** and coding/fixing of the most pressing problem cases; this task leads to an improvement of both structural and vocabulary-based translation problems
- **benchmark tests** carried out on a regular basis; based on a set of relevant customer tests, improvements (and potentially, degradation) of the translation quality can be measured over time.

The main problem throughout the introduction of MT was to demonstrate the usefulness and added value of MT to management. With *usefulness* being in most cases equivalent to *cost savings*, the question to be answered was how much money could be saved using machine translation. Or perhaps phrased another way:

- How much could be saved in *human translation costs*, i.e.,
  - which texts previously submitted for human translation could now be translated automatically?
  - how much faster could employees now produce multilingual texts in-house by using machine translated text?
  - how many dictionary lookups could now be made more efficient by having an online system, instead of paper dictionaries that need to be replaced from time to time?
  - How much could be saved in communication costs now that misunderstandings could be prevented because all internal communication could be translated?

Both types of cost savings were difficult, if not impossible, to estimate *before* the introduction of MT.

These problems were largely overcome by carrying out a sequence of pilot projects in which an increasing number of users became familiar with MT. By providing a very extensive support model
and by establishing a close interaction between the MT team and MT users, the system was gradually improved to meet user needs.

The support model includes:

- an **initial survey** addressing the users’ expectations concerning MT
- **introductory materials** provided before the start of each pilot project (e.g., instructions on how to use the system)
- **frequent customer mailings** providing tips and tricks to optimize translation quality
- a **survey at the end of each pilot project** in order to assess system utilization, user satisfaction and pending issues

The pilot phases were a great success since users were very satisfied with the system, and the translation volume exceeded all expectations. The extensive security requirements, especially within the banking/finance sector, were met. Furthermore, some of the cost issues were addressed on the basis of the experience gained during the pilot phases.

On the basis of the results, CLS management committed to a full integration of the system into the company’s intranet and the offering of the service worldwide.

### Additional Technical Information

**File Formats Supported**
Text (.txt), Word (.rtf, .doc), Web (HTML), XML; other formats supported upon request.

**Available Deployment Options**
ASP (service hosted by CLS) with browser-based access (no client-side installations necessary). Offered as an Internet-/Intranet service, and secure connections are available. Can be installed on the client’s server upon request.

**Integration**
The tool integrates with translation memories (e.g., TRADOS) and has import-/export interfaces for term banks (e.g., Multiterm).

**Customization**
The end user can configure the system according to

- translation direction
- the subject dictionary used
- translation alternatives displayed
- language in which the user interface is displayed

In addition to these options, the system administrator may also configure additional user choices such as:
• preference of certain grammatical choices
• selection of specific translation memories

Furthermore, the system provides open and well-documented APIs for integrating additional functionality, e.g.

• workflow integration
• billing

Standards Supported
• system access through a SOAP interface
• client server architecture using the http/https protocol
• HTML, XML translation formats
• .rtf as an industrial standard for document formats

Please visit the CLS web site at http://www.cls.ch for more information.
CASE STUDY: Machine Translation Fulfills High Volume Demand (ESTeam)

This case study describes how ESTeam succeeded in taking on the challenge of blending machine translation and translation memory to develop an example-based MT system to handle more than 70 million words in 11 languages for one of its global customers.

The High Volume Challenge

ESTeam’s client is a legal and intellectual property (IP) information provider doing business on a global scale. The client recognized early on that providing a translation of its information resources, laws and IP material (such as trademark descriptions) would provide an advantage over the competition. Its databases contain in excess of 70 million words per language and are updated on a daily basis with new materials in Danish, Dutch, English, Finnish, French, German, Italian, Norwegian (including both modern Bokmål and an older form known as Riksmål), Portuguese, Spanish and Swedish. The main focus is on English as the target language, but the client must be able to provide translations of laws and IP materials written in any one of these eleven languages into any of the other languages—for a grand total of 110 possible language combinations!

The client’s content is stored in a large database that is used to provide information to its customers worldwide in the form of online access or distributed reports. Translations must be sent to users without human intervention, and they must be provided in a very short period after they are requested—a delay of greater than two minutes between request and delivery of a translation, regardless of size, is considered unacceptable. The delay in production of a report is, thus, an economic loss to the company.

An Automated Solution That Blurs the Distinction Between Translation Memory and MT

Thus, a fully automated solution was required. Because of the unique requirements for speed and also because of the huge volume of materials that must be translated (theoretically 7,700,000,000 words), human translation would be unable to meet the mission requirements, and would also be prohibitively expensive. Due to the legal importance of the material being translated, quality and accuracy were prime concerns, and there was a very low tolerance for error. However, because the texts were limited in domain, they represented an ideal candidate for machine translation.

ESTeam and its client faced the challenge that no existing MT systems could handle all of the 110 language pairs, nor was the quality of general-purpose MT good enough to meet the need. Development of rule-based MT systems for each language pair would have taken too long and been prohibitively expensive. Therefore, the decision was made to implement a new system starting with a few languages, where the average cost per language into all directions was €200,000.
ESTeam Created Several New Inventions for This System

ESTeam went to work on building an example-based MT system, using corpus-based statistical principles—essentially blurring much of the distinction between translation memory and MT. This required the developers to align translations from non-parallel resources in all the languages, which was not feasible at that time. Therefore, ESTeam developed a new method using MT to access the target language equivalents. The repetition at a sentence level was not high enough to hit effectively; in fact, every text was a single sentence that could be several pages long. Therefore, ESTeam decided to go below the sentence level and build a phrasal translation memory working with an MT lexicon to fill the gaps. Several new inventions were created during the development, including the following:

- a linguistic fuzzy match where no post-editing is required
- an automatic machine translation correction method to enhance the quality when processing is done using the MT lexicon alone
- full multilingualism, whereby one language pair is added to the system to provide translation into all of the others.

The very limited required turnaround time on even lengthy documents required that texts be translated prior to their actual request, ideally upon new additions to the database. Therefore, ESTeam's created a document database where each phrase was indexed to access the translation at extremely high speeds. This approach allowed for existing translations to be used in the databases where they already existed, and for new translations to be added as needed. This approach had the advantage that new languages could be added with a minimum of development.

The translation results were tested intensively prior to going into full production. The first test was to compare the translation quality of the software compared to a human translation of the same text. A number of documents were selected and sent for translation to a translator with domain terminology expertise. The results were measured according to time, cost and translation quality. The first two were easily won by the software, but the surprise was that translation quality of the human translation was reduced by the fact that the translator omitted the translation of one line in the source text. Since this was a legal document, this was a more serious error than any made by the system.

A Resounding Success With Customers

ESTeam's client then selected a number of their steady customers for a pre-production study. The customers were asked what level of accuracy they were willing to accept, with most replying 90-100%. They used the output for six months and were then surveyed about the results. They were asked (1) if they wanted the service stopped, and if not, (2) if they were willing to pay for it and (3) how much. All customers confirmed that they were willing to pay to keep the service.

The solution went into production with a number of languages in 1998 and has been running continually with no downtime since then. Several languages have been and continue to be added. ESTeam has taken this technology one step further in its new product, the ESTeam Translator, nominated for the IST Prize 2004. When publication quality is required, the system provides high quality translation coverage by applying translation memory at both the sentence and phrasal levels before outsourcing.
the text for human translation. When *browsing quality* is required, existing translation memory resources are applied at the sentence and phrasal levels before applying MT.

Please visit ESTeam’s web site at [http://www.esteem.gr](http://www.esteem.gr) for more information.
CASE STUDY: MT for Speech-to-Speech Translation (Spoken Translation, Inc.)

By employing interactive techniques while integrating state-of-the-art dictation and machine translation programs, STI has produced the first commercial-grade, speech-to-speech translation system that can achieve broad coverage without sacrificing accuracy.

Product Description
Spoken Translation, Inc. (STI) develops and licenses technology for cross-lingual communication. The company aims to enable wide-ranging conversations across language barriers whenever and wherever they are needed, through software solutions combining automatic translation, speech recognition and related technologies. The translated conversations are multimodal: input can be typed, while speech recognition, handwriting or touch screens can also be used; and synthesized spoken output is always available. Conversations can be face-to-face, for example when speakers pass a tablet or laptop PC back and forth; but sessions can also be online, since all system components can be server-based.

Using STI systems, doctors and nurses can communicate directly with patients speaking other languages; businesses can expand their potential customer base by communicating with contacts who do not speak their language and by providing better service to overseas customers; international non-profit and governmental organizations can reach out to more of their constituents in their own languages; police and military staff can coordinate their activities with allies from other countries; language students can correspond with their counterparts abroad; and people everywhere can reach across borders to friends and family.

The company’s proprietary technologies allow users to interactively monitor and correct speech recognition and machine translation, yielding unprecedented quality and user confidence. As a result, STI’s systems can translate flexible, open-ended conversations including spoken input, rather than being limited to pre-packaged translations of fixed phrases, or rough translations within narrow domains.

The company’s business consists of two channels:

- an OEM business, in which it licenses its technologies for interactive monitoring and correction of dictation and translation (discussions are now underway with two major Japanese technology and communication firms);
- and a products business. The first product will address the health-care sector, and the company will soon beta test a tablet-PC-based system designed to help Spanish-speaking patients to communicate with English-speaking caregivers at several major hospitals in the U.S.
Addressing the Need for Reliability, Accessibility and Affordability

Machine translation is the core component of STI communication systems, since its aim is precisely to aid cross-lingual communication—most typically in real-time conversations, but sometimes for short-term dialogues as well, for example via e-mail.

Past methods for enabling cross-language dialogues have, of course, included human interpreters for live meetings and phone calls. However, interpreters are sometimes unqualified, and when qualified, are prohibitively expensive for spontaneous or informal communications. Human interpreters cannot always be available 24/7 or upon short notice. They add another listener to conversations that may be confidential. They may interpret inconsistently, and generally provide no written transcript. It is difficult for them to give clients an independent means of verifying their accuracy. Perhaps most important, human interpreters cannot contribute to the increasingly preferred methods of business communication, i.e., email, instant messaging and live chat. An additional practical limitation is that they ordinarily need to be physically present where their services are needed. (Recently, however, a range of experiments with audio and videoconferencing has begun. These approaches to long-distance human interpreting are promising, and no doubt will prove to offer the best solution for some situations—but not for others. By themselves, they cannot be expected to address all of the issues just enumerated.)

Other approaches to enabling cross-language conversations involve the use of existing machine translation tools for translating chat or emails. However, the quality of translation is often unreliable. Human translators or translation service companies have also been employed for short-term written communications; but this mode, too, is expensive and delays communication.

Of course, no technology can meet every possible need. STI’s solutions are not intended for life-and-death communications, and there are many other situations in which an interpreter with a human touch and human brain will remain invaluable. Nevertheless, the company’s systems can help to address the needs for reliability, privacy, record keeping, consistency, verifiability, convenient accessibility and affordability in translating or interpreting everyday conversations.

Extensive Component Integration

STI’s conversational translation systems are in fact extended exercises in component integration. Machine translation components from several vendors have been fitted with front ends for input (via typing, speech, handwriting or touch screen) and with back ends for text display and speech synthesis. As mentioned, proprietary tools for interactive monitoring and correction add value to the mix.

This integration is nontrivial, since components are written in various programming languages and dialects. Further, many components were originally intended to run as standalone applications, and thus require adaptation for server-based use. Currently, STI resolves these issues by embedding all translation and speech recognition components within Microsoft’s .NET environment. In other words, it creates software layers in managed code within which to encapsulate the components (often originally produced in unmanaged code, e.g. C++).
Quality: Balancing the Twin Goals of Accuracy and Broad Coverage

STI applications of automatic translation are intended for serious uses, e.g. in health-care, business, the military, etc. Thus, it is essential that users have confidence in the translation quality. At the same time, if conversations are to proceed relatively freely, they must not be tightly restricted within narrow domains.

Particularly when speech input is enabled, the twin goals of accuracy and broad coverage have almost always been in opposition. Until now, speech translation systems have gained tolerable accuracy only by sharply restricting both (1) the range of topics which can be discussed and (2) the sets of vocabulary and structures which can be used to discuss them. The essential problem is that both speech recognition and translation technologies are still quite error-prone. While the error rates may be tolerable when each technology is used separately, the errors combine and even compound when they are used together. The resulting translation output is generally below the threshold of usability—unless restriction to a very narrow domain supplies sufficient constraints to significantly lower the error rates of both components.

As mentioned, STI’s approach has been to concentrate on interactive monitoring and correction of both technologies. First, users can monitor and correct the speaker-dependent speech recognition system to ensure that the text that will be passed to the machine translation component is completely correct. Voice commands (e.g. Scratch That or Correct <incorrect text>) can be used to repair speech recognition errors. While these commands are similar in appearance to those of IBM’s ViaVoice or ScanSoft’s Dragon NaturallySpeaking dictation systems, they are unique in that they remain usable even when speech recognition operates on a server. Thus, they provide for the first time the capability to interactively confirm or correct wide-ranging text that may be dictated from anywhere.

Next, during the MT stage, users can monitor, and if necessary correct, one especially important aspect of the translation—lexical disambiguation. The problem of determining the correct sense of input words has plagued the machine translation field since its inception. In many cases, the correct sense of a given term is in fact available in the system with an appropriate translation, but for one reason or another it does not appear in the output. Word-sense disambiguation algorithms being developed by research groups have made significant progress, but still often fail, and the most successful have yet to be integrated into commercial MT systems. Thus, no really reliable solution for automatic word-sense disambiguation is on the horizon for the short- to medium-term.

STI’s approach to lexical disambiguation is twofold. First, it supplies a specially controlled back translation, or translation of the translation. Using this paraphrase of the initial input, even a monolingual user can make an initial judgment concerning the quality of the preliminary machine translation output. To make this technique effective, STI uses proprietary facilities to ensure that the lexical senses used during back translation are appropriate.

In addition, in case uncertainty remains about the correctness of a given word sense, STI provides a proprietary set of Meaning Cues™—synonyms, definitions, etc.—which have been drawn from various resources, collated in a unique database (called SELECT™), and aligned with the respective lexica of the relevant machine translation systems. With these cues as guides, the user can select the preferred meaning from among those available. Automatic updates of translation and back translation
then follow. The result is an utterance that has been monitored and perhaps repaired by the user at two levels—those of speech recognition and translation.

Importantly, the system progressively adapts to specific users, both for speech recognition and translation preferences. For speech recognition, learning involves continual updating of a personal audio model. For translation, an individual user can indicate, when selecting a word meaning, that it should be reused whenever the same word is seen throughout the current session, or until further notice. Thus, over time, the need for correction should diminish.

By employing these interactive techniques while integrating state-of-the-art dictation and machine translation programs (Philips Speech Processing for speech recognition, Word Magic [Spanish MT] and Lingenio [German MT], and ScanSoft for text-to-speech), STI has been able to build the first commercial-grade, speech-to-speech translation system which can achieve broad coverage without sacrificing accuracy.

A Usage Example
When run on a Motion Computing Tablet PC, the system has four input modes: speech, typing, handwriting and touchscreen. To illustrate the use of interactive correction for speech recognition, assume that the user has clicked on the microphone icon onscreen to begin entering text by speaking.

The results of automatic speech recognition are good, but often imperfect. Thus, if the input sentence were “What seems to be the matter today?” the preliminary speech recognition result might be “What sees to be the matter today.” “Seems” has been incorrectly transcribed as “sees.” In this case, the user can perform voice-activated correction by saying “Correct sees.” A list of alternative speech recognition candidates then appears, including “seems,” “seem,” “sings,” etc. The user can select the correct alternative in this case by saying, “Choose one,” thus yielding a corrected sentence. (If the intended alternative is not among the candidates, the user can supply it manually by typing on a standard keyboard, by using a touchscreen keyboard or by writing with a stylus for high-accuracy handwriting recognition.)

The spoken (or clicked) “Translate” command produces a translation of the corrected input. Also provided are a back translation (the translated sentence re-translated back into the original, as explained above) and an array of Meaning Cues giving information about the word meanings that were used to perform the translation. The user can use these cues (synonyms, definitions, examples, etc.) to verify that the system has interpreted the input as intended. The back-translation may indicate that the system has misunderstood—for instance, “What appears to be the substance today?” would indicate that “matter” had been understood as meaning “substance.” Presumably, this is not what the user intended. By clicking on the word in the Word Meanings list, he or she can bring up a new window containing alternative word meanings, each indicated by suitable cues. In the present example, another meaning for “matter” might be indicated via synonyms as “problem, trouble, difficulty” with the example “What is the matter with you?” etc.

When a new word meaning has been chosen from this list, e.g. the “problem” meaning in this case, the system updates the display in all windows to reflect that change. In this example, in addition to
an updated translation, the new back translation might now be “What appears to be the problem today?”—close enough, perhaps, to the intended meaning.

When the user is satisfied that the intended meaning has been correctly understood and translated by the system, the system’s Send button can be used to transmit the translation to the foreign-language speaker via instant messaging, chat or on-screen display for face-to-face interaction. At the same time, synthesized speech can be generated, and if necessary transmitted, thus completing the speech-to-speech cycle.

Challenges Overcome
STI’s greatest challenge in developing interactive monitoring and correction capabilities for translation has related to the Meaning Cues (synonyms, definitions, examples, etc.) that help users to recognize, and if necessary, correct lexical ambiguity errors. STI has had to build a database of meaning cues accurately indexed by word meaning, although cues may come to it through a variety of disparate resources. Since the time required for this construction would be prohibitive if it were carried out by hand, considerable automation has been required. STI has, in fact, been able to correlate cues automatically with more than eighty percent accuracy using proprietary techniques and has built efficient developer tools for handling the remaining cases.

Second, STI has had to align the resulting proprietary database with the lexicons of several machine translation software vendors. This task, too, has been carried out semi-automatically with high accuracy.

Finally, STI has been required to work with MT vendors case-by-case to retrofit their respective translation engines so that (1) word senses can be captured and displayed to users following preliminary translations, and (2) selected word senses can be passed to the engine to be used as constraints during subsequent translation processes.

What the Future May Hold
Since STI’s principal concern to date has been with the translation of real-time or short-term conversations, rather than with document translation, it has not yet developed elaborate workflow tools, e.g. for version control or for tracking document changes. However, some potential clients in the healthcare field have already indicated a desire to extend STI’s translation tools for generating relatively short-lived documents, e.g., materials giving directions around hospitals, providing basic instructions or making announcements.

On the other hand, there has been from the outset an obvious need to transcribe conversations – first, in order to keep users oriented within their ongoing dialogues, and secondarily for record-keeping (likely to prove important for liability and confidentiality concerns in health-care situations). Accordingly, STI is now developing tools for displaying and recording such running records. The current user interfaces resemble those used for instant messaging or chat. Saving protocols for transcripts will allow users to enter preferred saving locations as part of personal registration profiles; standard Save As… facilities will also be provided.
Some users will be too busy or impatient to interactively monitor and debug each utterance. Doctors are notorious in this respect. In compensation, they frequently reuse the same utterances repeatedly. Thus, it has become clear that translation memory or “Favorites” facilities are needed. Using them, a busy user can opt to save an utterance that has just been verified, or can prepare useful translations off-line in advance. Later, during important but overstressed interchanges, he or she can employ menus and lookup facilities to quickly find and replay the stored utterances.

In the meantime, users will be well served. By employing interactive techniques while integrating state-of-the-art dictation and machine translation programs, STI has produced the first commercial-grade, speech-to-speech translation system that can achieve broad coverage without sacrificing accuracy.

Please visit the STI web site at http://www.spokentranslation.com for more information.